



## ***Intro to newcomers***

André Hoddevik, Sören Pedersen & Martin Forsberg

Infrastructure where  
Buyers and Sellers can  
exchange  
e-documents

Specifications for  
electronic invoice,  
order, catalogue...

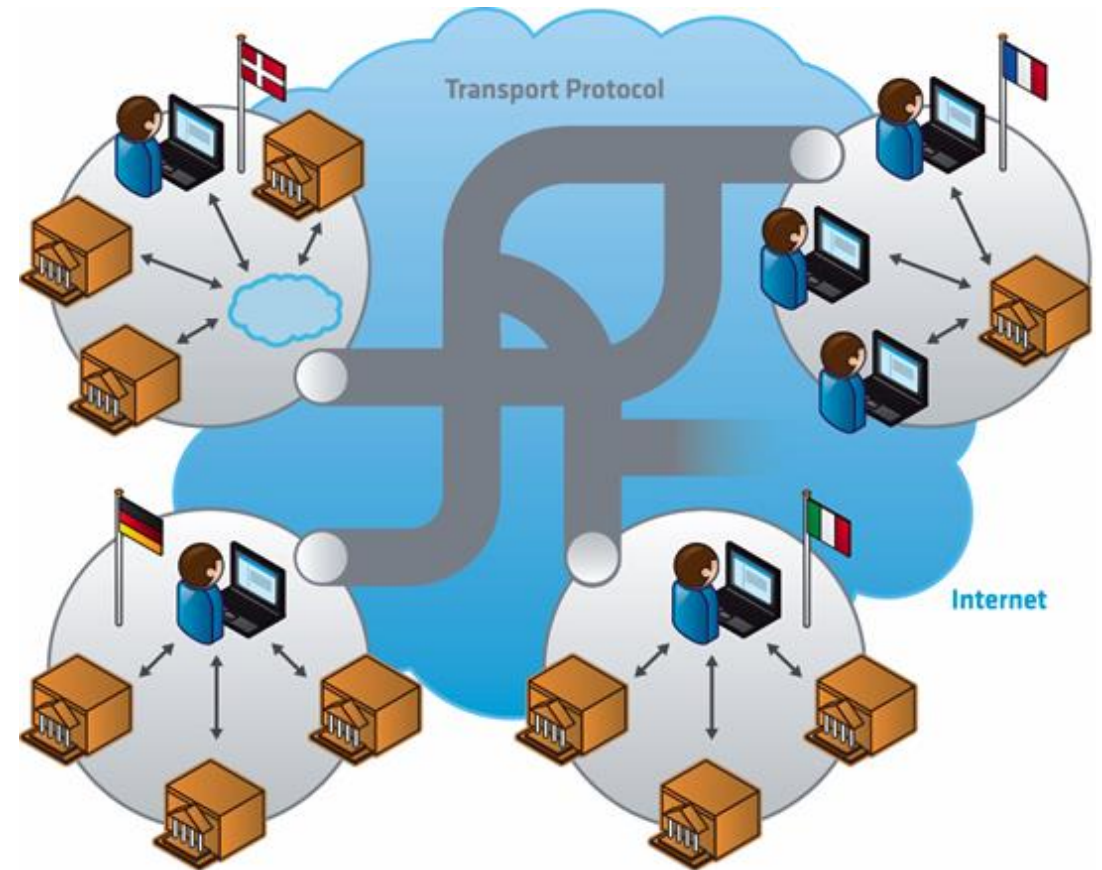
Non-for-profit  
organisation which  
maintains and governs



# The organisation

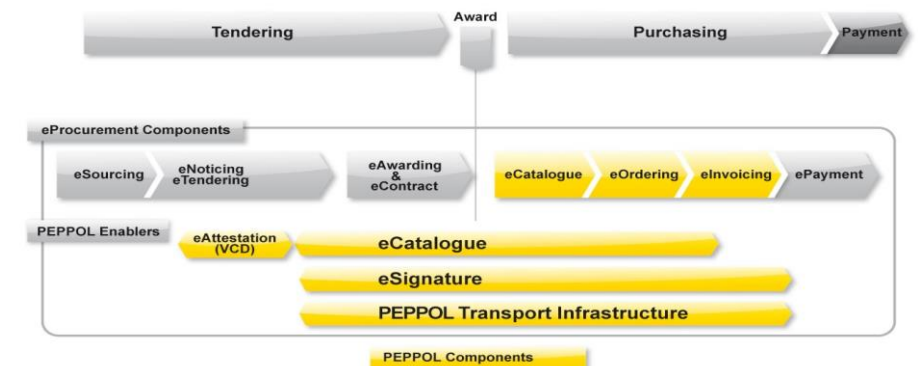
# The PEPPOL Vision

*To enable businesses to communicate electronically with any European public sector entities in the procurement process, increasing efficiencies and reducing costs*

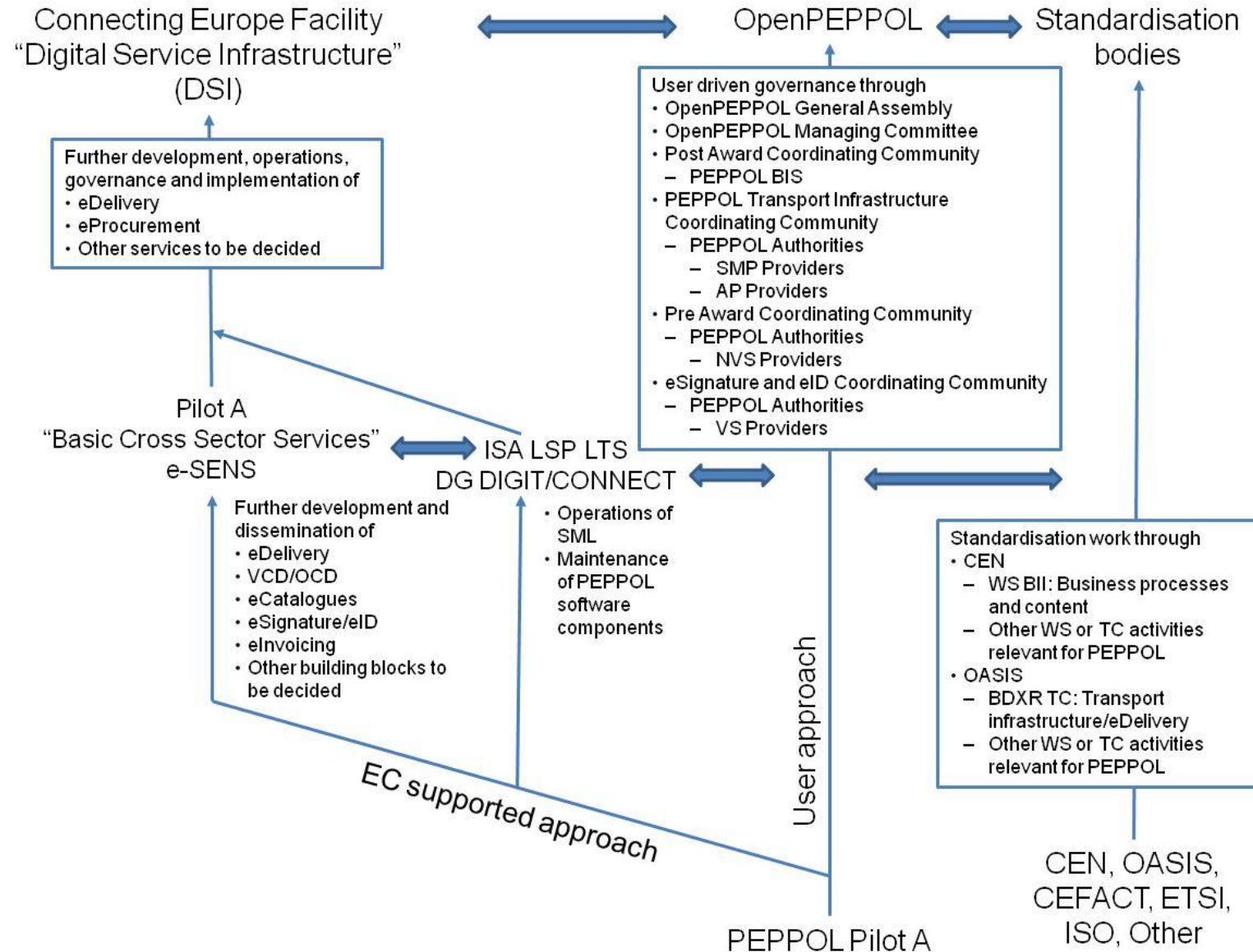


# The PEPPOL project

- ▶▶ The PEPPOL (Pan-European Public Procurement On-Line) project (2008-2012) was launched to address the key e-Procurement challenges in Europe as a large scale pilot (Pilot A) under the Competitiveness and Innovation framework Programme (CIP) ICT Policy Support Programme (ICTPSP).
- ▶▶ Its €30.8 million budget was jointly funded by the EC and a consortium of 18 government agencies from 11 European Countries, led by Difi, Norway
- ▶▶ First versions of services and specifications developed
  - ▶▶ **Pre-award procurement process support**  
eAttestation (VCD), eCatalogues, eSignature validation
  - ▶▶ **Post-award procurement process support**  
eCatalogues, eOrdering, **eInvoicing**, eDespatch Advices
  - ▶▶ **Transport Infrastructure (eDelivery network) and Governance**  
Legal framework for many-to-many interoperability through PEPPOL Transport Infrastructure Agreements (TIA)



# The PEPPOL long term sustainability plan – 2012

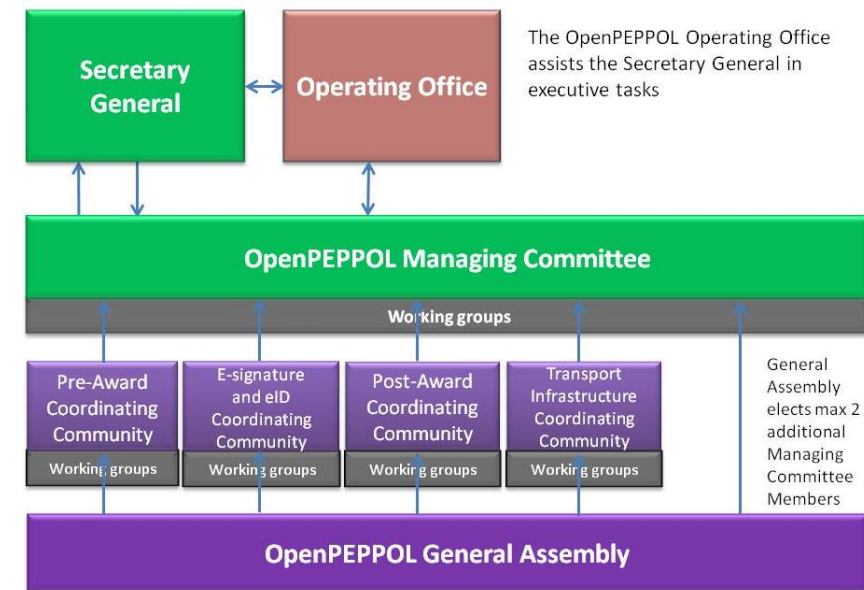


# OpenPEPPOL AISBL – 2012

The PEPPOL project reached a **successful completion**, 31<sup>st</sup> of August 2012. **OpenPEPPOL AISBL** has been operational from 1<sup>st</sup> of September 2012, taking over ownership of PEPPOL results and governance responsibilities.

OpenPEPPOL's goals are:

- ▶ **Encourage European governments** and their suppliers to continue **implementing eProcurement using the PEPPOL specifications**, promoting best practices
- ▶ **Ensure that the PEPPOL network continues to grow in an open, accessible and compliant manner**, supporting interoperability for European public services and helping Europe move towards a Digital Single Market
- ▶ Encourage the development of **innovative PEPPOL-based ICT products** and services supporting public procurement processes, fostering their use also in the B2B context
- ▶ 5 OpenPEPPOL members from 5 countries



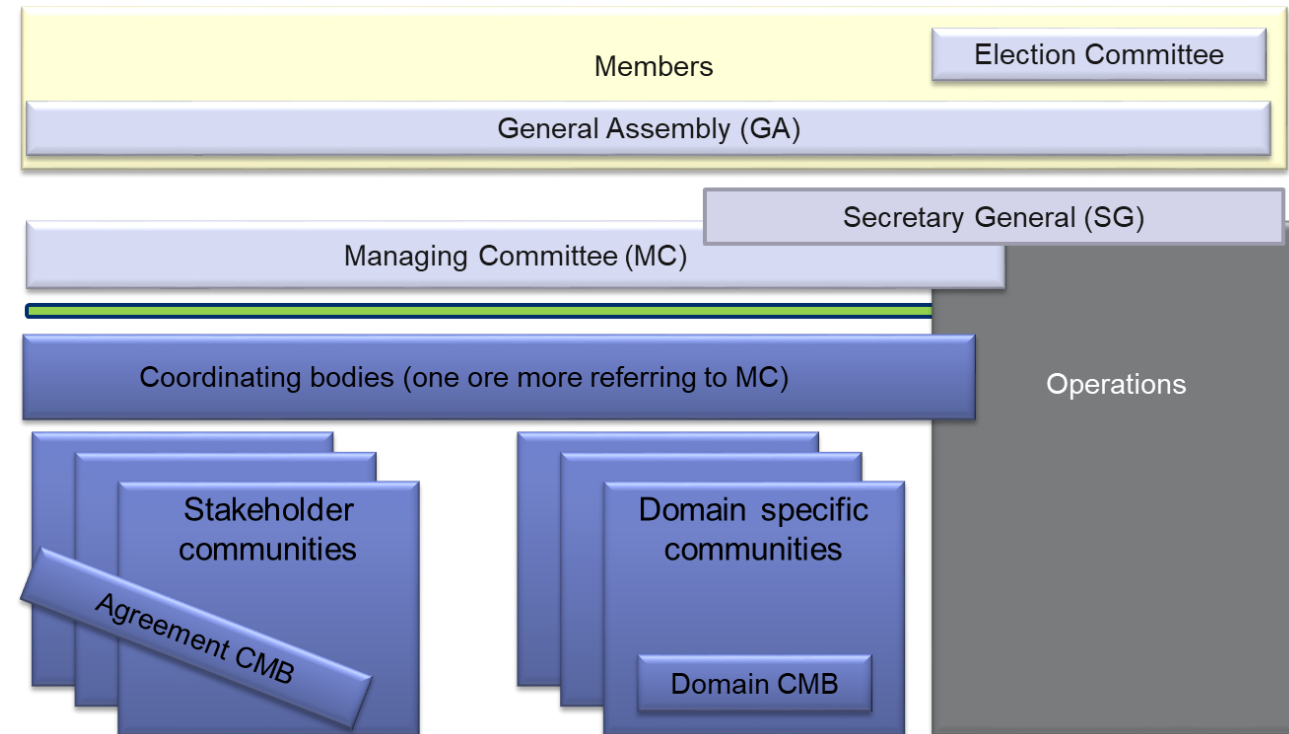
All OpenPEPPOL Members form the General Assembly

- ▶▶ Encourage European governments and their suppliers to continue implementing eProcurement using the PEPPOL specifications and promoting best practices
- ▶▶ Promote and support the development of innovative PEPPOL-based ICT products and services supporting public procurement processes, ***promoting their use also in the B2B context to harmonise processes across the private and public sectors, simplifying eProcurement adoption for SMEs***
- ▶▶ Ensure that the PEPPOL network continues to grow in an open, accessible and compliant manner, supporting interoperability for European public services and helping Europe move towards a Digital Single Market
- ▶▶ ***Business to business use of the PEPPOL-compliant infrastructure and use of PEPPOL-components in other areas beyond procurement and outside Europe are also recognised as important and are encouraged by the Association***
- ▶▶ 327 OpenPEPPOL members from 34 countries



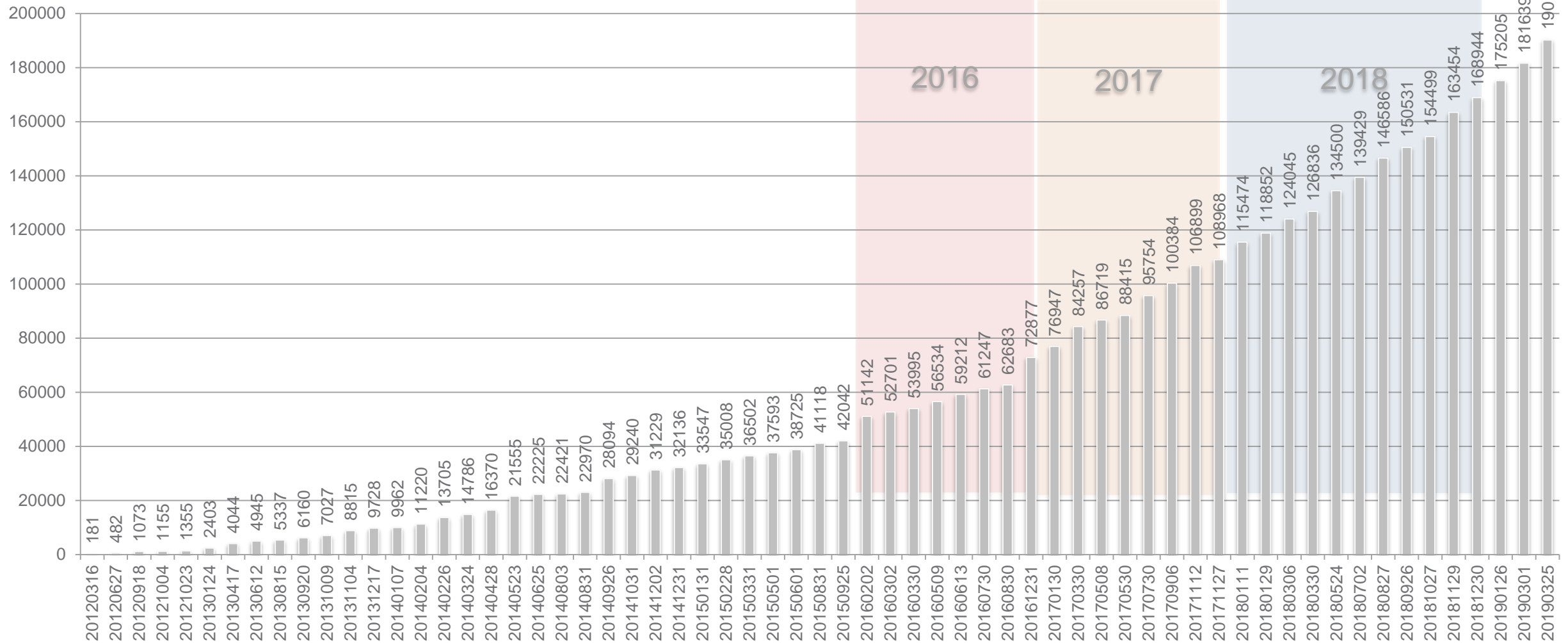
# The OpenPEPPOL Governance Structure – 2019

- ▶▶ Strategic governance
  - ▶▶ To manage, monitor and lead the strategic development of the OpenPEPPOL business model, its scope and statutory focus
- ▶▶ Governance of sustainability and development
  - ▶▶ To manage, monitor and lead development and maintenance of the PEPPOL specifications, policies and artefacts
- ▶▶ Operational governance
  - ▶▶ Day-to-day administration and operation of the Association and the PEPPOL eDelivery Network



# PEPPOL eDelivery Network growth

## Number of receivers in PEPPOL





# eDelivery

## Supplier

On Premis ERP/  
accounting systems

Cloud based ERP/  
accounting systems

eInvoicing  
Service/Portal

EDI Service Provider  
(VAN)

Integration tools  
/platforms

## Customer

On Premis ERP/  
accounting systems

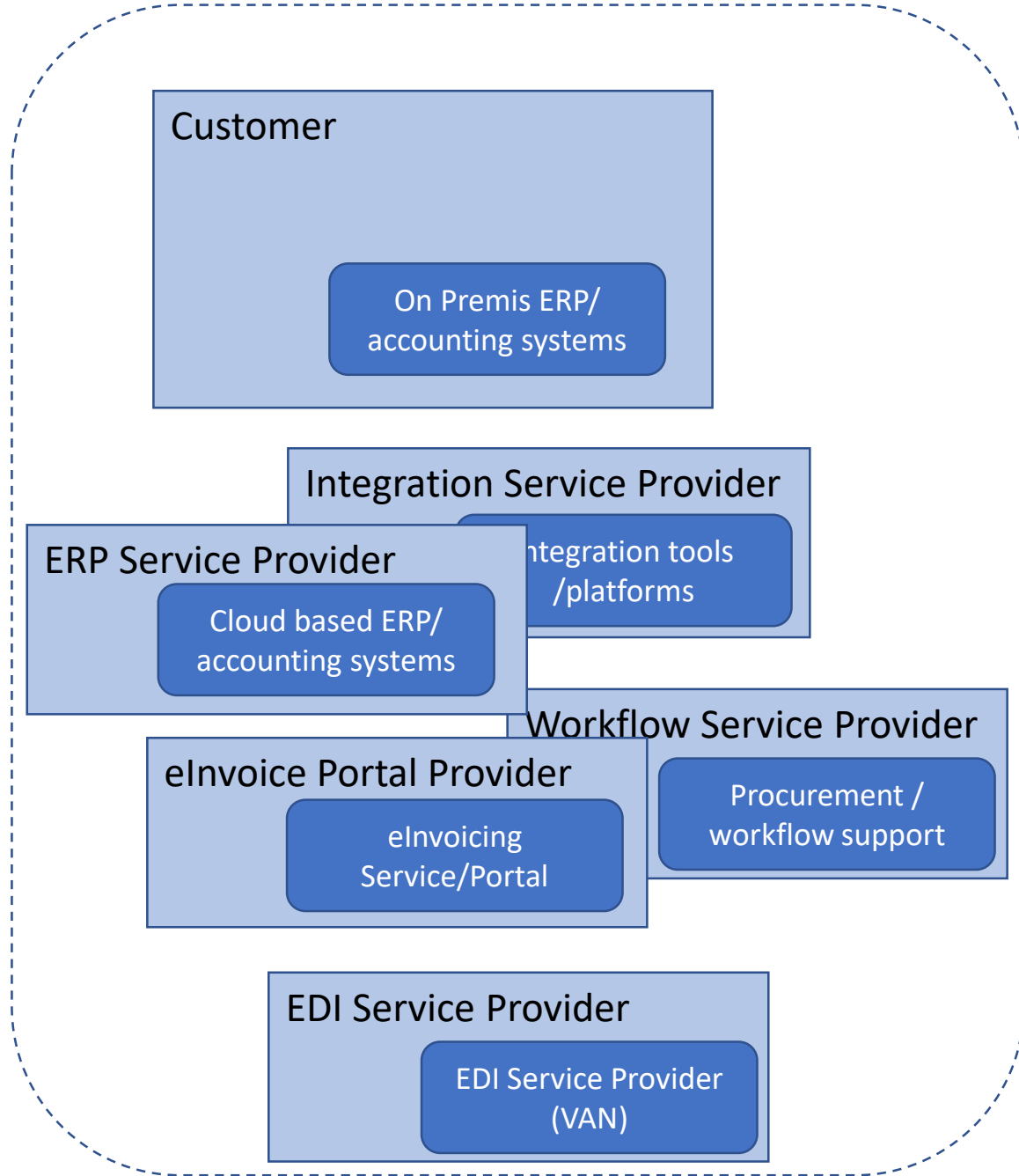
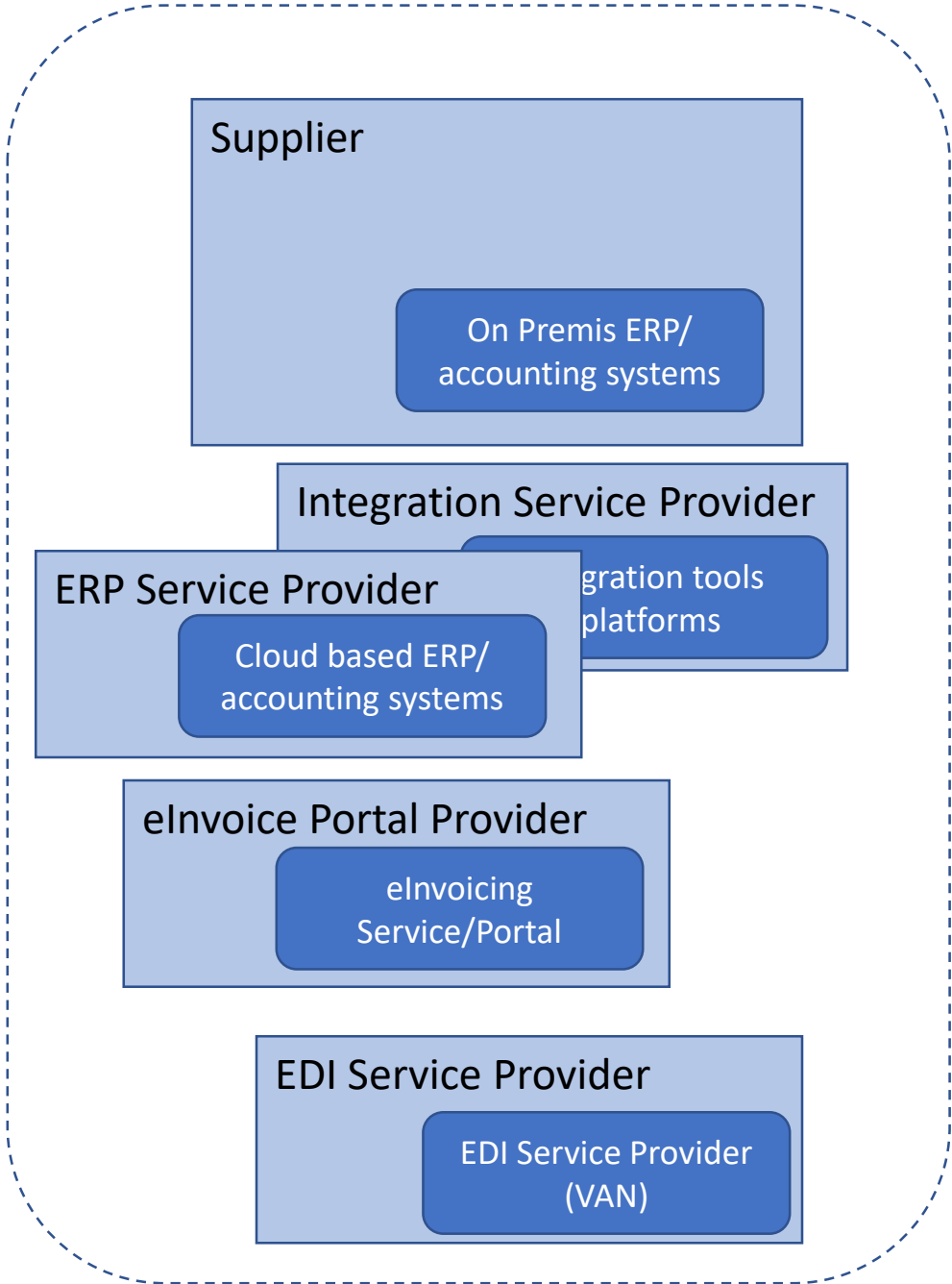
Cloud based ERP/  
accounting systems

Procurement /  
workflow support

eInvoicing  
Service/Portal

EDI Service Provider  
(VAN)

Integration tools  
/platforms



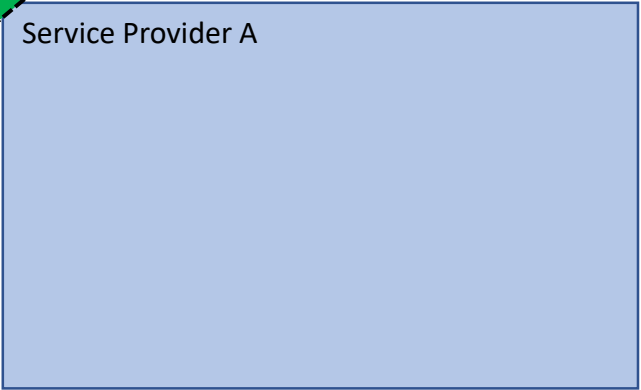
Corner 1

Supplier



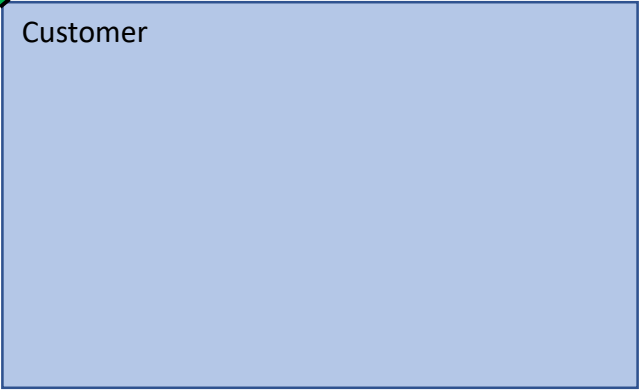
Corner 2

Service Provider A



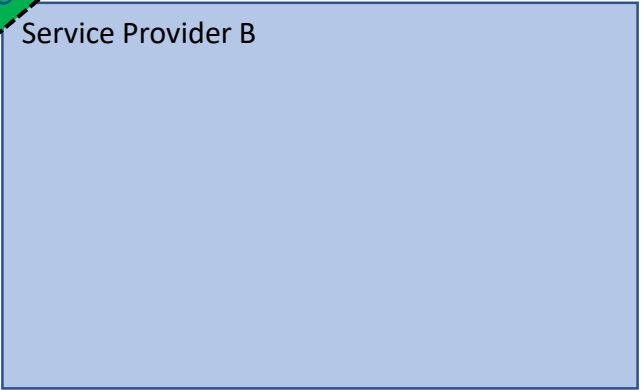
Corner 4

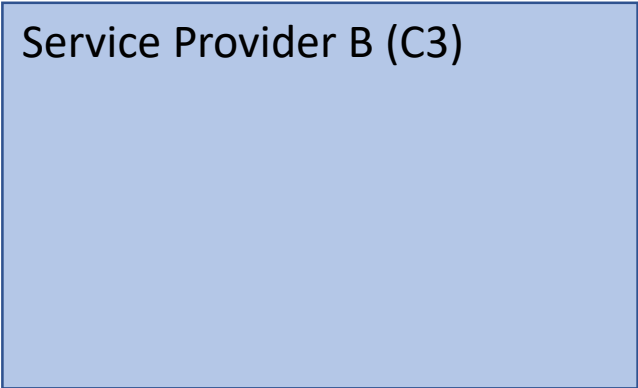
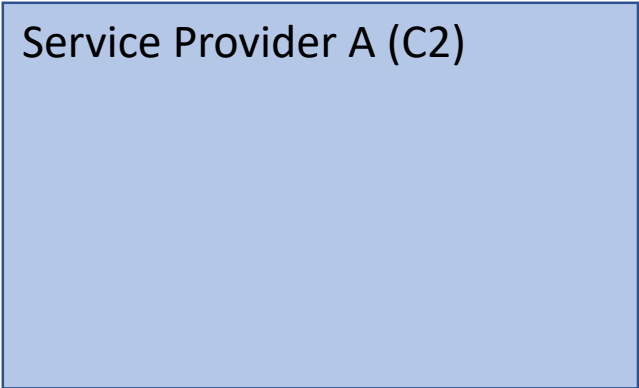
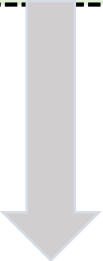
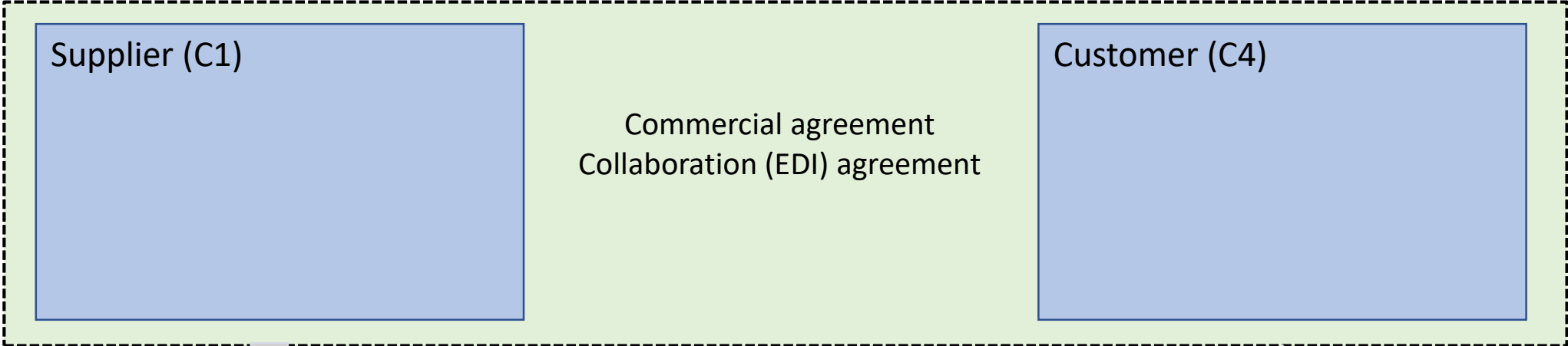
Customer

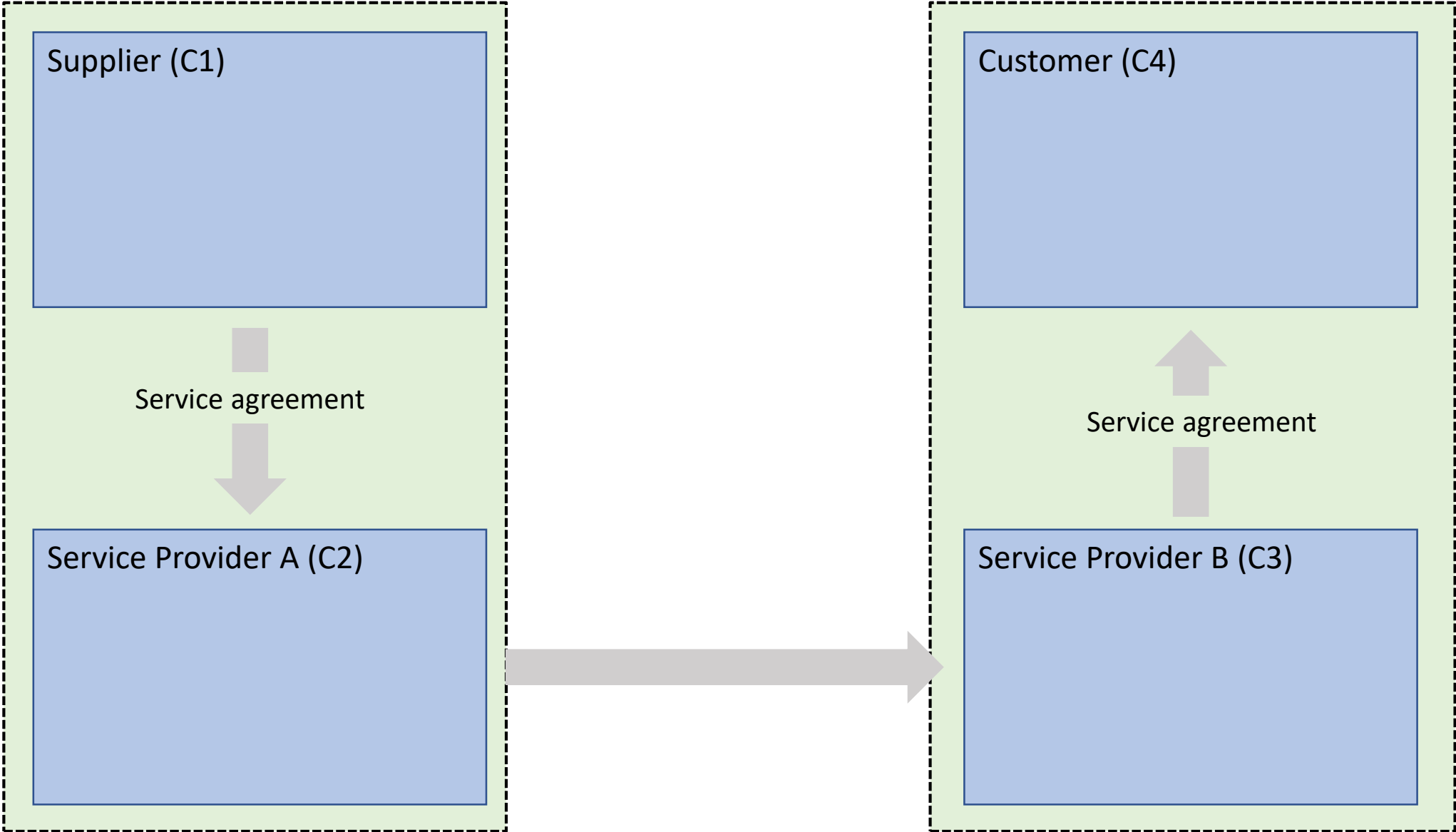


Corner 3

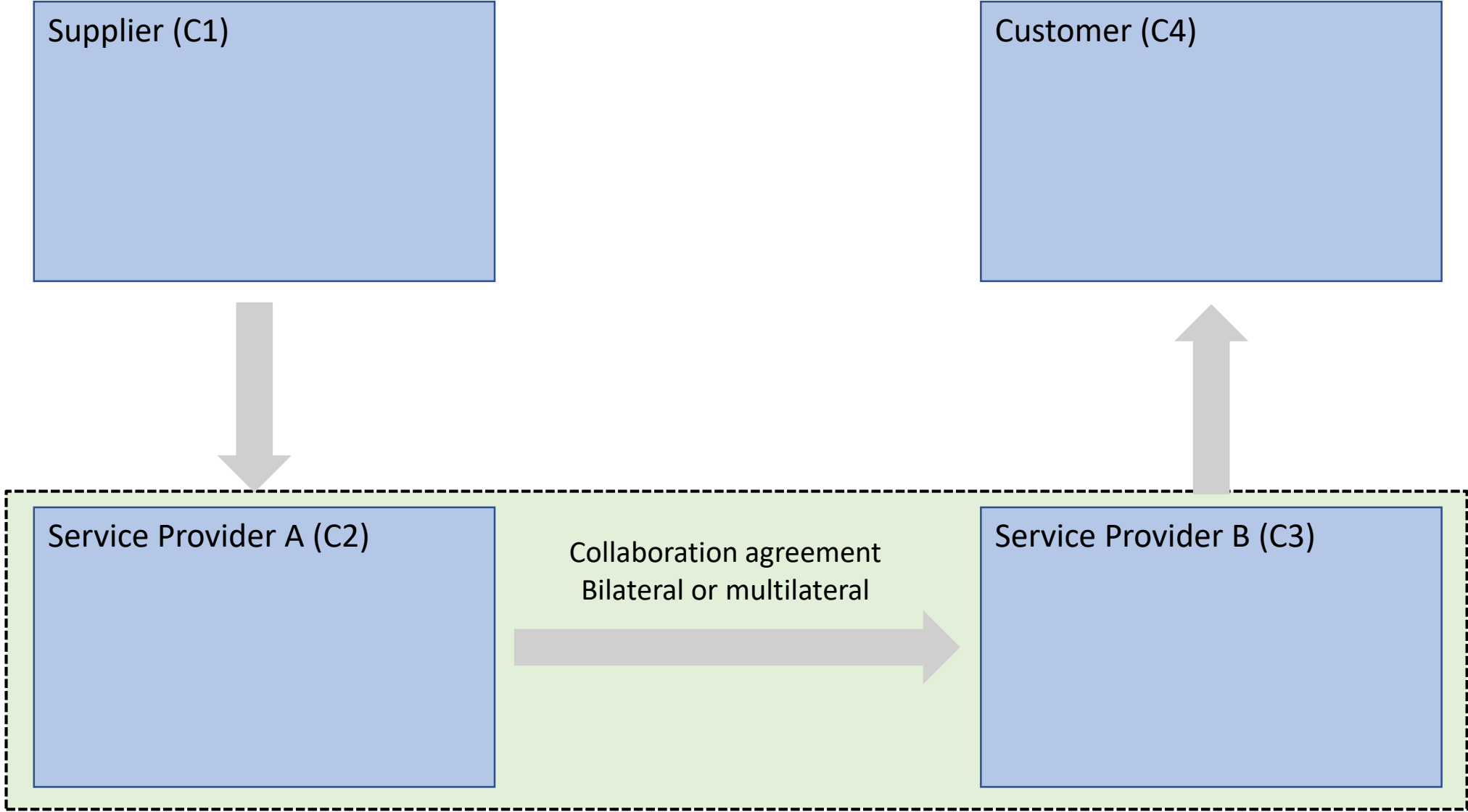
Service Provider B









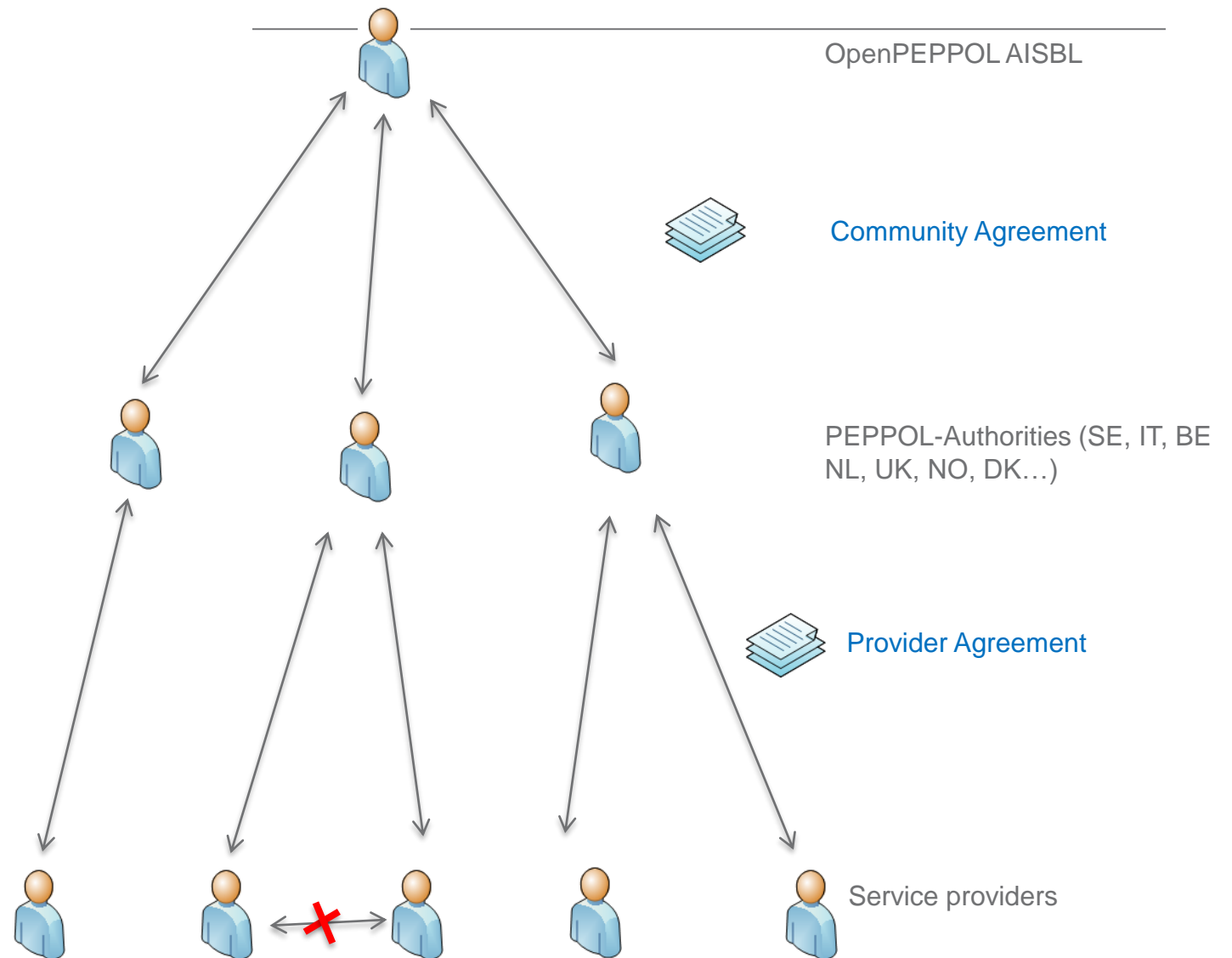


# Transport Infrastructure Agreements (TIA)

The Access Point Provider and the Service Metadata Publisher Provider must sign a contract with OpenPEPPOL (or any of the PEPPOL Authorities)

Agreements defines responsibilities, expectations, service levels and more

Only providers who have signed the agreements can participate in the network (controlled by digital certificates on a communication level)



# PEPPOL – A deployment of CEF eDelivery DSI

## AP

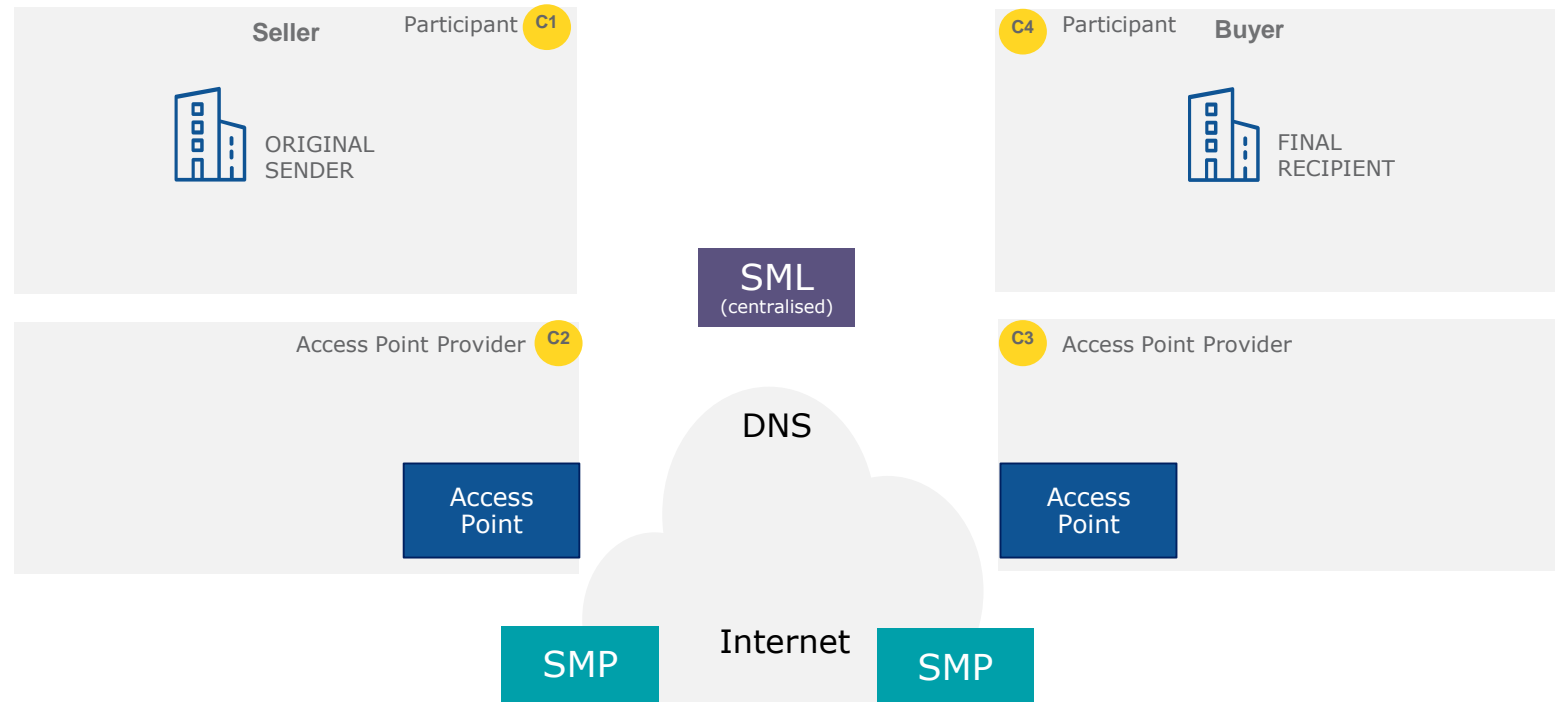
The role of the AP (Access Point) is to send and receive messages in a secure and reliable way, on behalf of the participants. The AP is essentially a simple which is often offered together with other value added services by a service provider.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.



# INVOICE

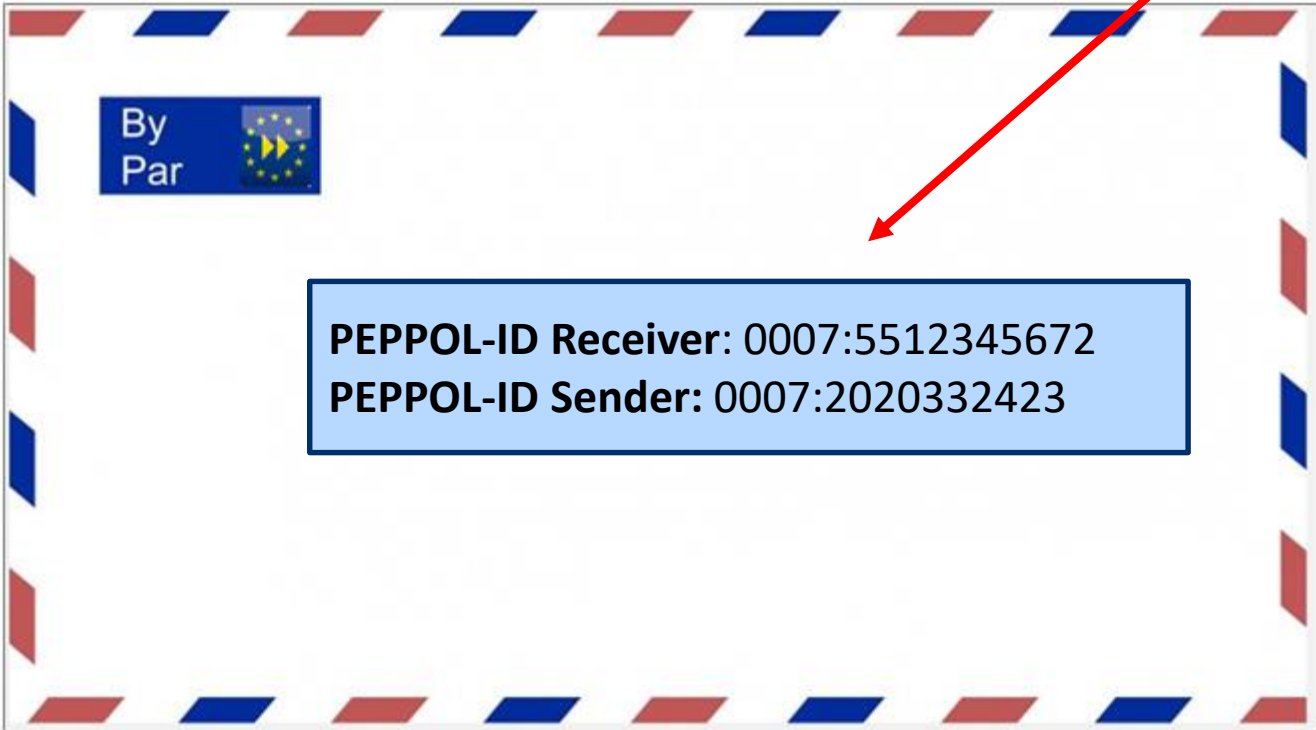


East Repair Inc.  
485 Amsterdam Avenue  
New York, NY 1023

<b>BILL TO</b>	<b>SHIP TO</b>	<b>INVOICE #</b>	00234
John Smith 2 Court Square New York, NY 10234	John Smith 684 Lexington Avenue 6th Floor New York, NY 10022	<b>INVOICE DATE</b>	03/25/2014
		<b>P.O.#</b>	1742/2014
		<b>DUE DATE</b>	04/09/2014

QTY	DESCRIPTION	UNIT PRICE	AMOUNT
1	Front and rear brake cables & Throttle cable	56.00	56.00
1	New set of pedal arms	182.00	182.00
3	Labor 3hrs	25.00	75.00
	Subtotal		313.00
	Sales Tax 5.0%		15.65
	<b>TOTAL</b>		<b>\$328.65</b>

**Electronic address identifier (EndpointID)**  
- "PEPPOL-ID" (GLN, DUNS etc)



0007 : 5512345678

Type code for Swedish organisation number

The actual number

# Dynamic discovery in detail

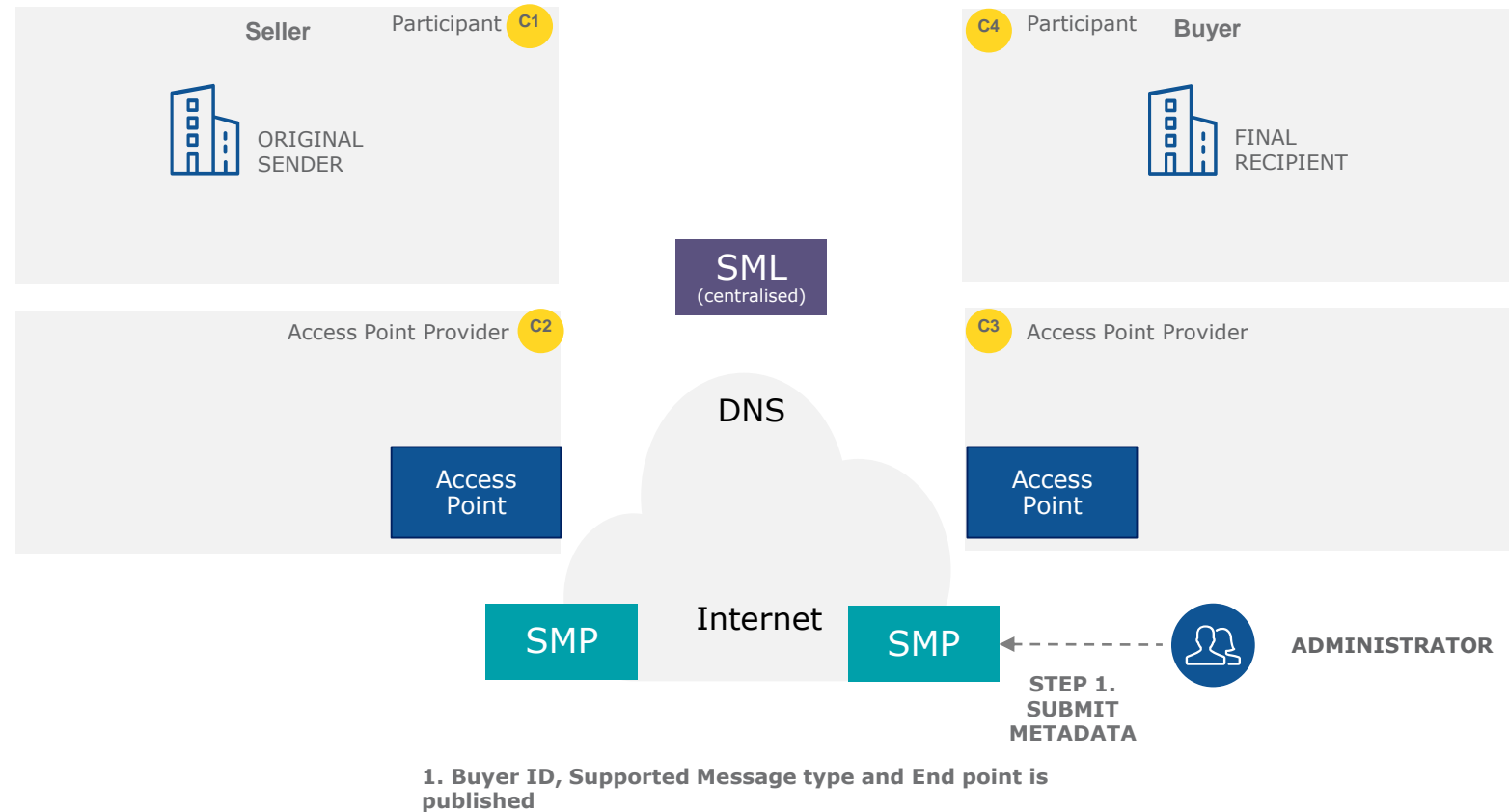
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

# Phase 1: Registration



# Dynamic discovery in detail

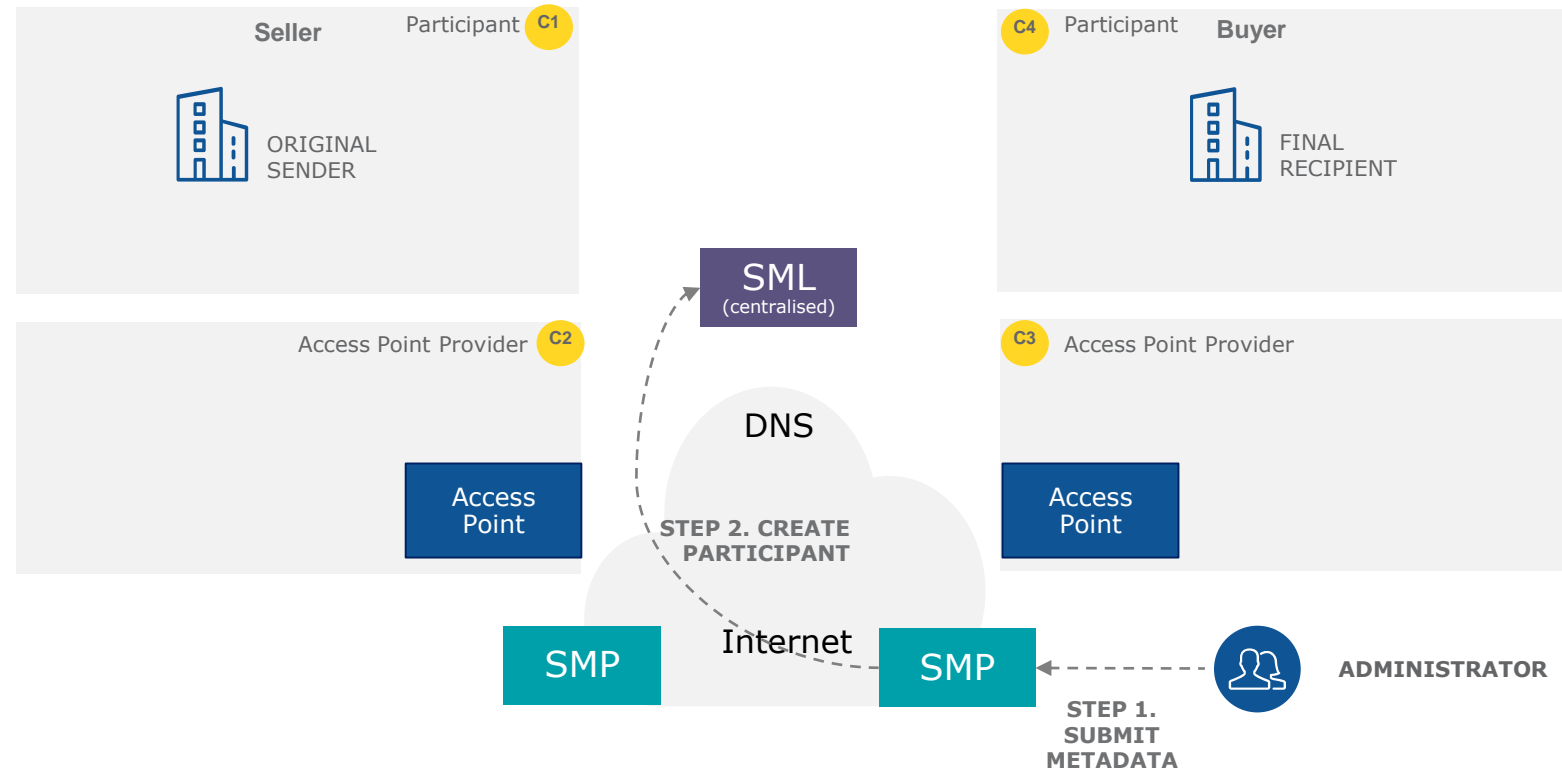
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

# Phase 1: Registration



1. Buyer ID, Supported Message type and End point is published
2. The SMP creates a record in the SML which associates the participant with the SMP

# Dynamic discovery in detail

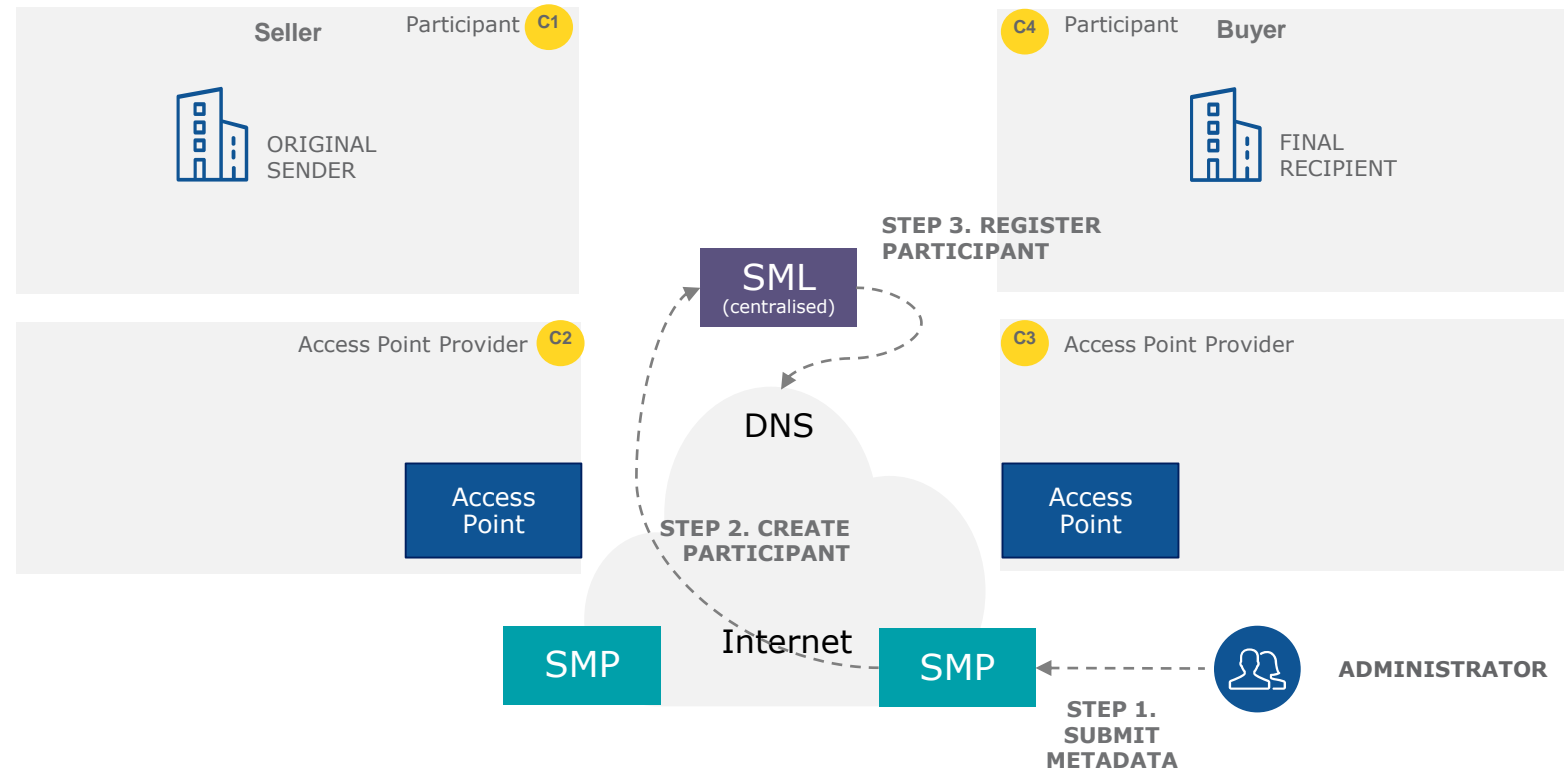
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

# Phase 1: Registration



1. Buyer ID, Supported Message type and End point is published
2. The SMP creates a record in the SML which associates the participant with the SMP
3. The SML updates the DNS which creates a DNS record for the participant, pointing to the SMP

# Dynamic discovery in detail

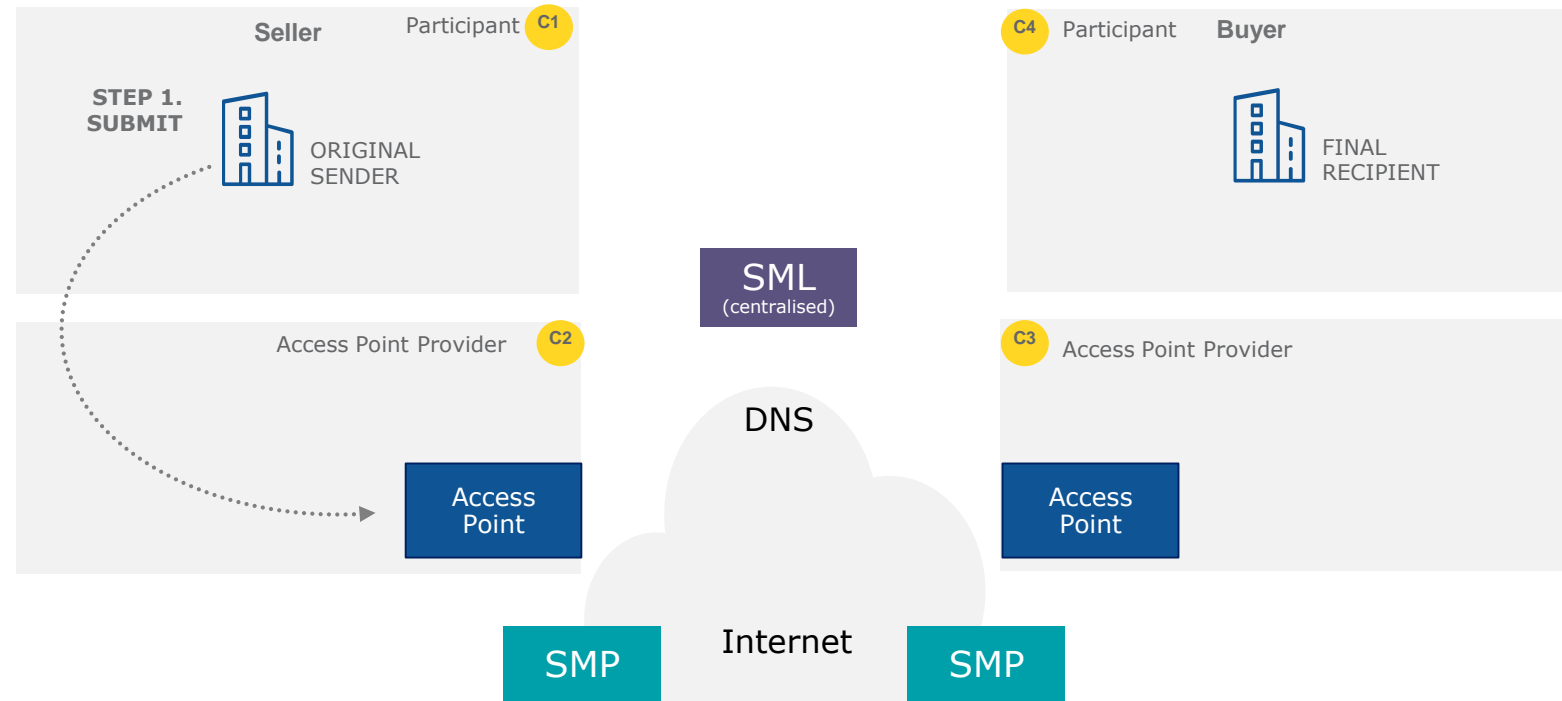
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

## Phase 2: Operations



1. Seller issues an eInvoice (or other eDocument) and hands it over to the AP



# Dynamic discovery in detail

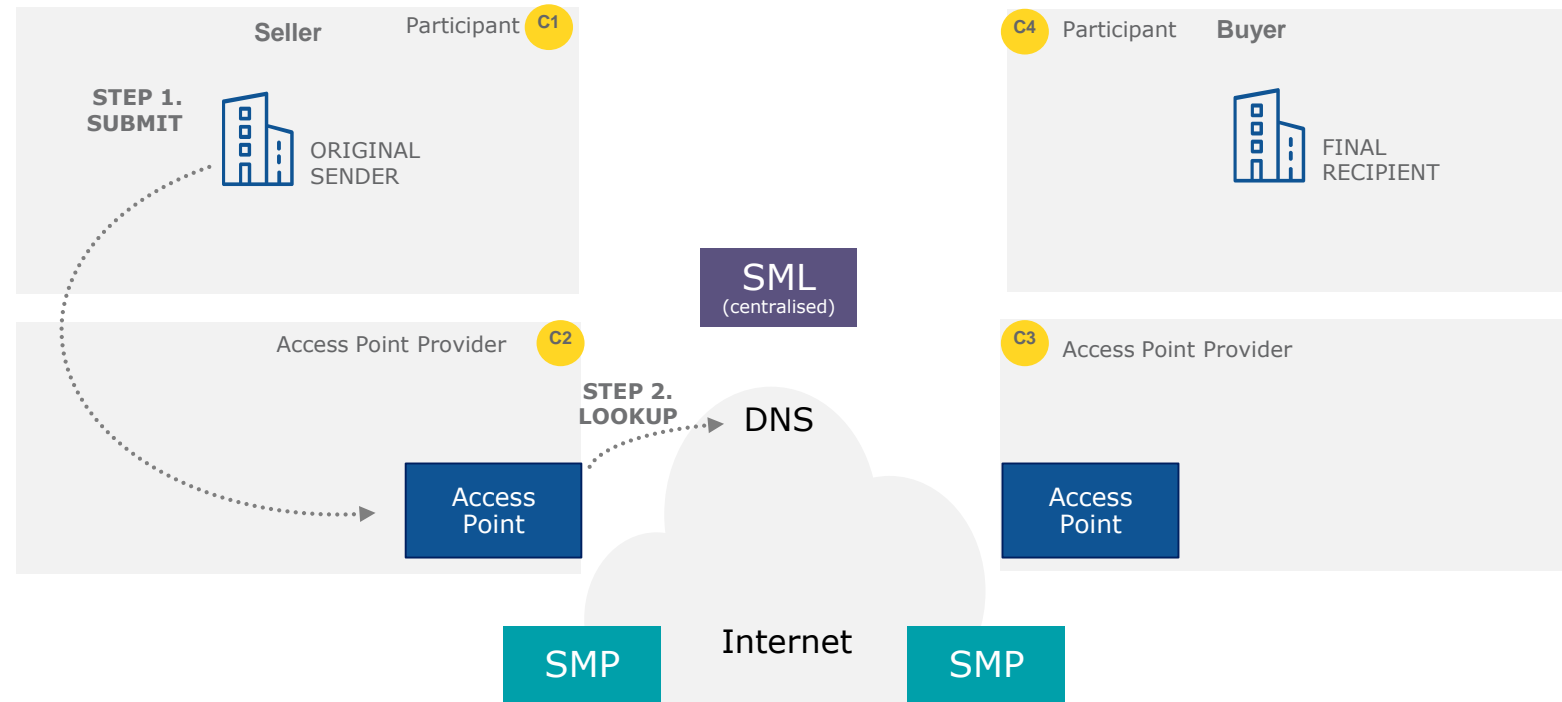
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

## Phase 2: Operations



1. Seller issues an eInvoice (or other eDocument) and hands it over to the AP
2. The AP makes a lookup using a HTTP GET. The DNS directs the AP to the participant's SMP

# Dynamic discovery in detail

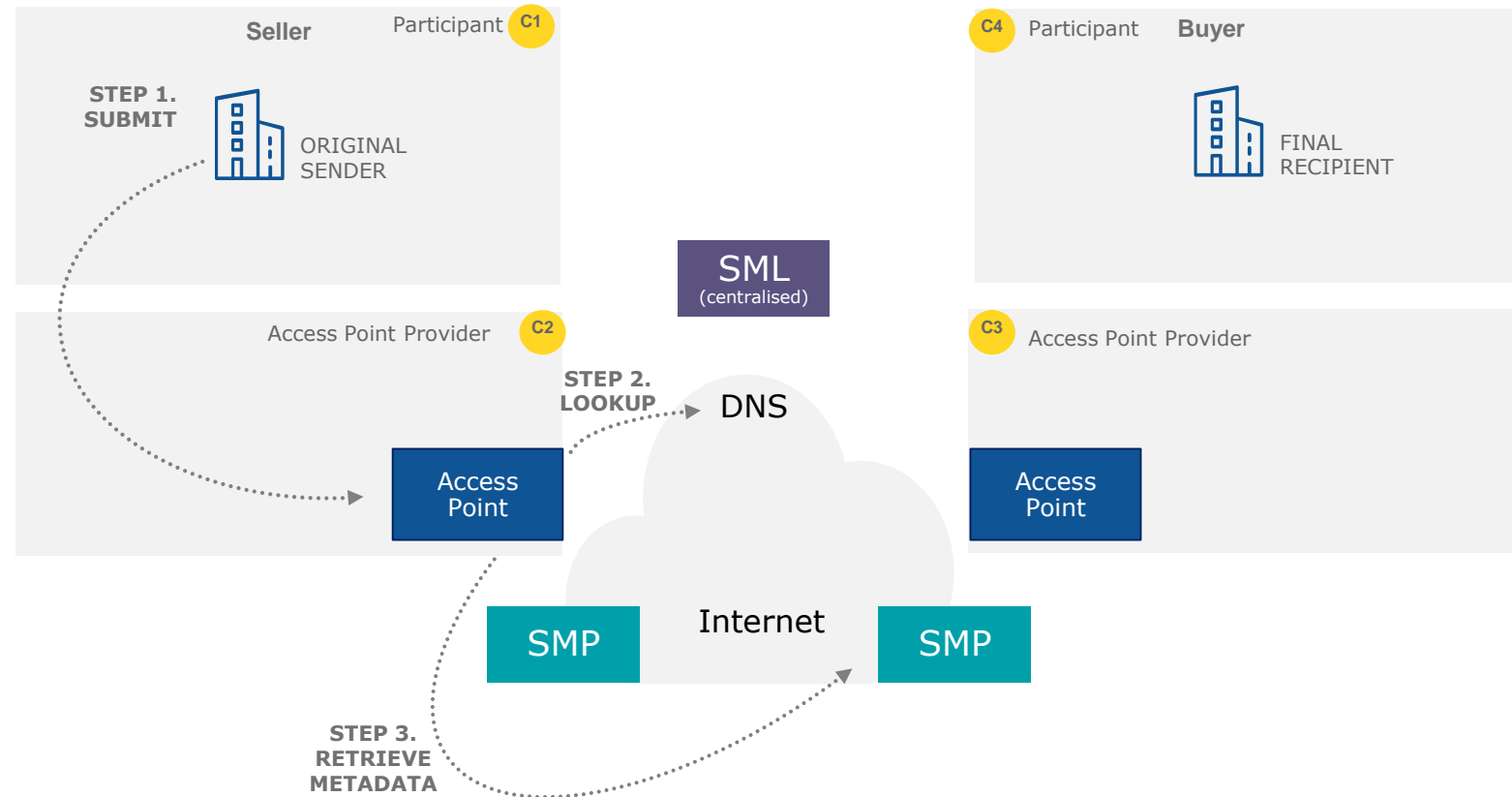
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

## Phase 2: Operations



1. Seller issues an eInvoice (or other eDocument) and hands it over to the AP
2. The AP makes a lookup using a HTTP GET. The DNS directs the AP to the participant's SMP
3. The HTTP GET results in the service metadata for the end point (AP)

# Service Metadata Example

```
<?xml version="1.0" encoding="UTF-8" standalone="yes"?>
<ns3:SignedServiceMetadata xmlns="http://busdox.org/transport/identifiers/1.0/" xmlns:ns2="http://www.w3.org/2005/08/addressing" xmlns:ns3="
http://busdox.org/serviceMetadata/publishing/1.0/">
  <ns3:ServiceMetadata>
    <ns3:ServiceInformation>
      <ParticipantIdentifier scheme="iso6523-actorid-upis">0088:50512318800008</ParticipantIdentifier>
      <DocumentIdentifier scheme="busdox-docid-qns">
urn:oasis:names:specification:ubl:schema:xsd:Invoice-2::Invoice##urn:www.cenbii.eu:transaction:biitrns010:ver2.0:extended:urn:www.peppol.eu:b
      <ns3:ProcessList>
        <ns3:Process>
          <ProcessIdentifier scheme="cenbii-procid-ubl">urn:www.cenbii.eu:profile:bii05:ver2.0</ProcessIdentifier>
          <ns3:ServiceEndpointList>
            <ns3:Endpoint transportProfile="busdox-transport-as2-ver1p0">
              <ns2:EndpointReference>
                <ns2:Address>https://peppol.zzz.com/yyy/adapter/inbound/as2peppol</ns2:Address>
              </ns2:EndpointReference>
              <ns3:RequireBusinessLevelSignature>false</ns3:RequireBusinessLevelSignature>
              <ns3:MinimumAuthenticationLevel>1</ns3:MinimumAuthenticationLevel>
              <ns3:ServiceActivationDate>2017-03-13Z</ns3:ServiceActivationDate>
              <ns3:ServiceExpirationDate>2027-03-13Z</ns3:ServiceExpirationDate>
              <ns3:Certificate>MIIENiCCAx6gAwIBAgIOAovA/eZvvKgJmu+nv11PdDANBgkqhkiG9w0BAQsFADBX
```

- The Participant's identifier
- Type of supported business message
- Type of business process
- Type of transport protocol to use for this message
- Technical endpoint/address to where the message should be sent

# Dynamic discovery in detail

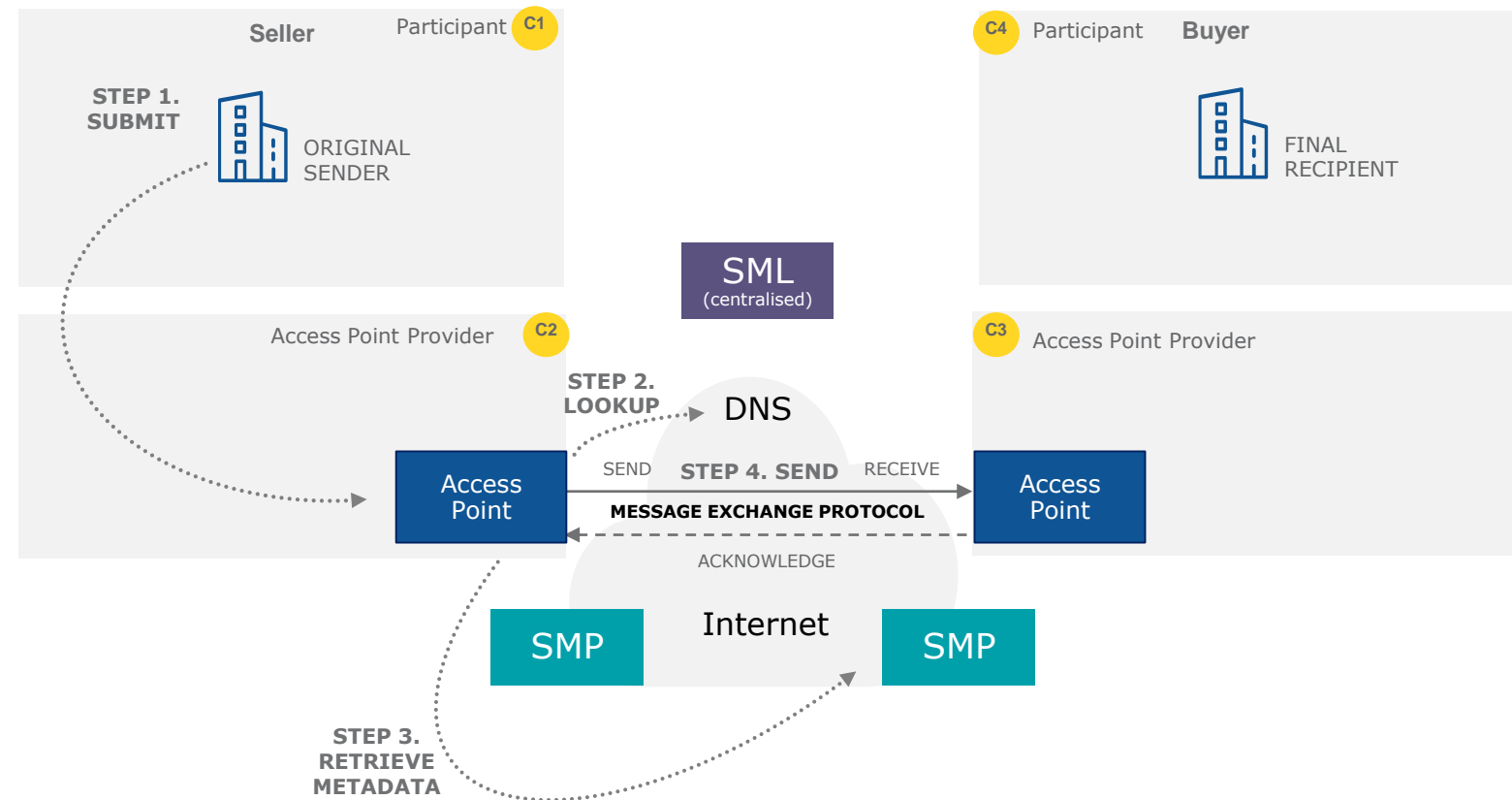
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

## Phase 2: Operations



1. Seller issues an eInvoice (or other eDocument) and hands it over to the AP
2. The AP makes a lookup using a HTTP GET. The DNS directs the AP to the participant's SMP
3. The HTTP GET results in the service metadata for the end point (AP)
4. The AP sends the eInvoice to the receiver's AP

# Dynamic discovery in detail

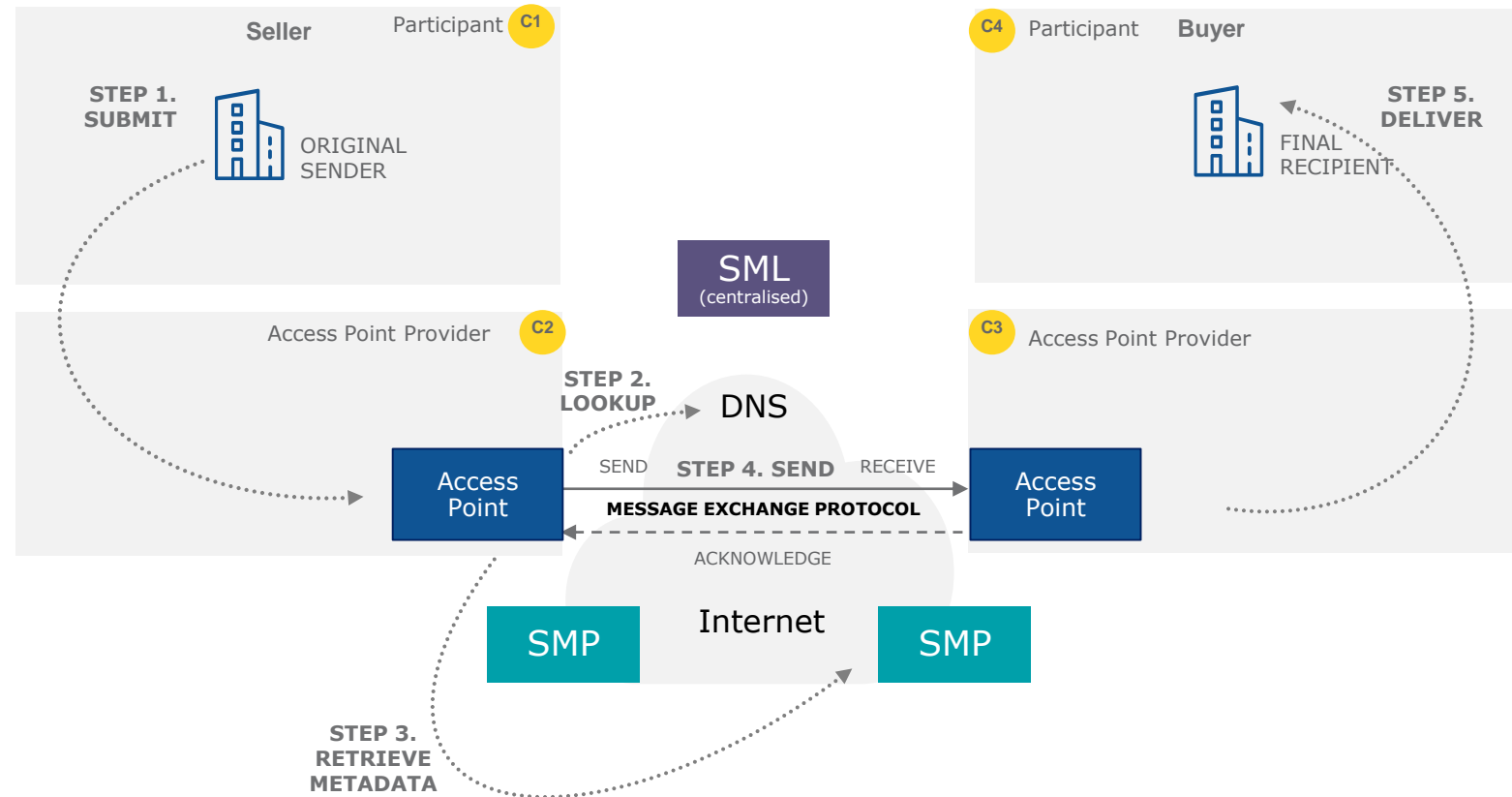
## SML

The role of the SML (Service Metadata Locator) is to manage the resource records of the participants and SMPs (Service Metadata Publisher) in the DNS (Domain Name System). The SML is usually a centralised component in an eDelivery Messaging Infrastructure.

## SMP

Once the sender discovers the address of the receiver's SMP, it is able to retrieve the needed information (i.e. metadata) about the receiver. With such information, the message can be sent. The SMP is usually a distributed component in an eDelivery Messaging Infrastructure.

## Phase 2: Operations



1. Seller issues an eInvoice (or other eDocument) and hands it over to the AP
2. The AP makes a lookup using a HTTP GET. The DNS directs the AP to the participant's SMP
3. The HTTP GET results in the service metadata for the end point (AP)
4. The AP sends the eInvoice to the receiver's AP
5. The receiver's AP hands the eInvoice over to the Buyer

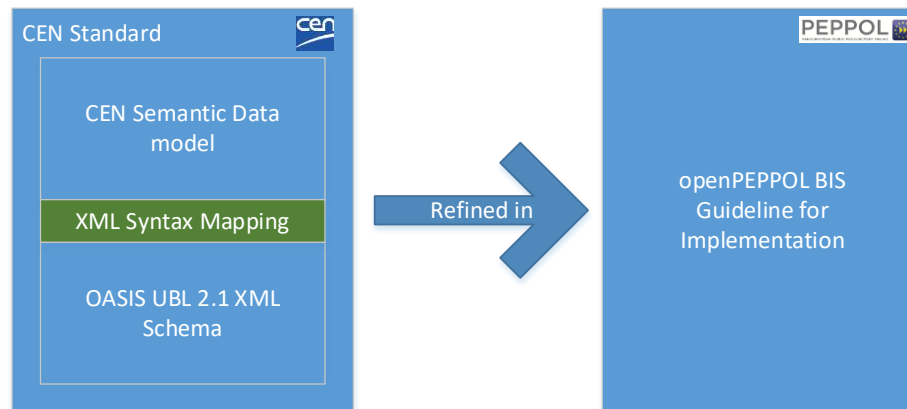


## The business document specifications

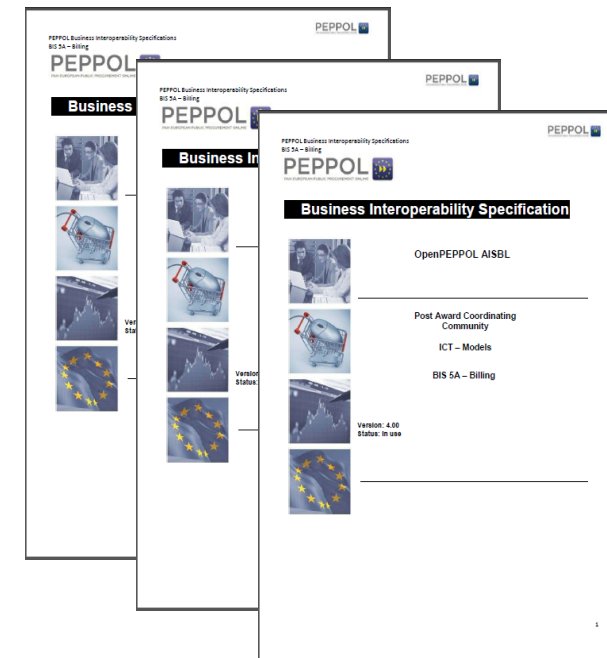
# What can be transmitted in the network?

PEPPOL BIS conformant messages

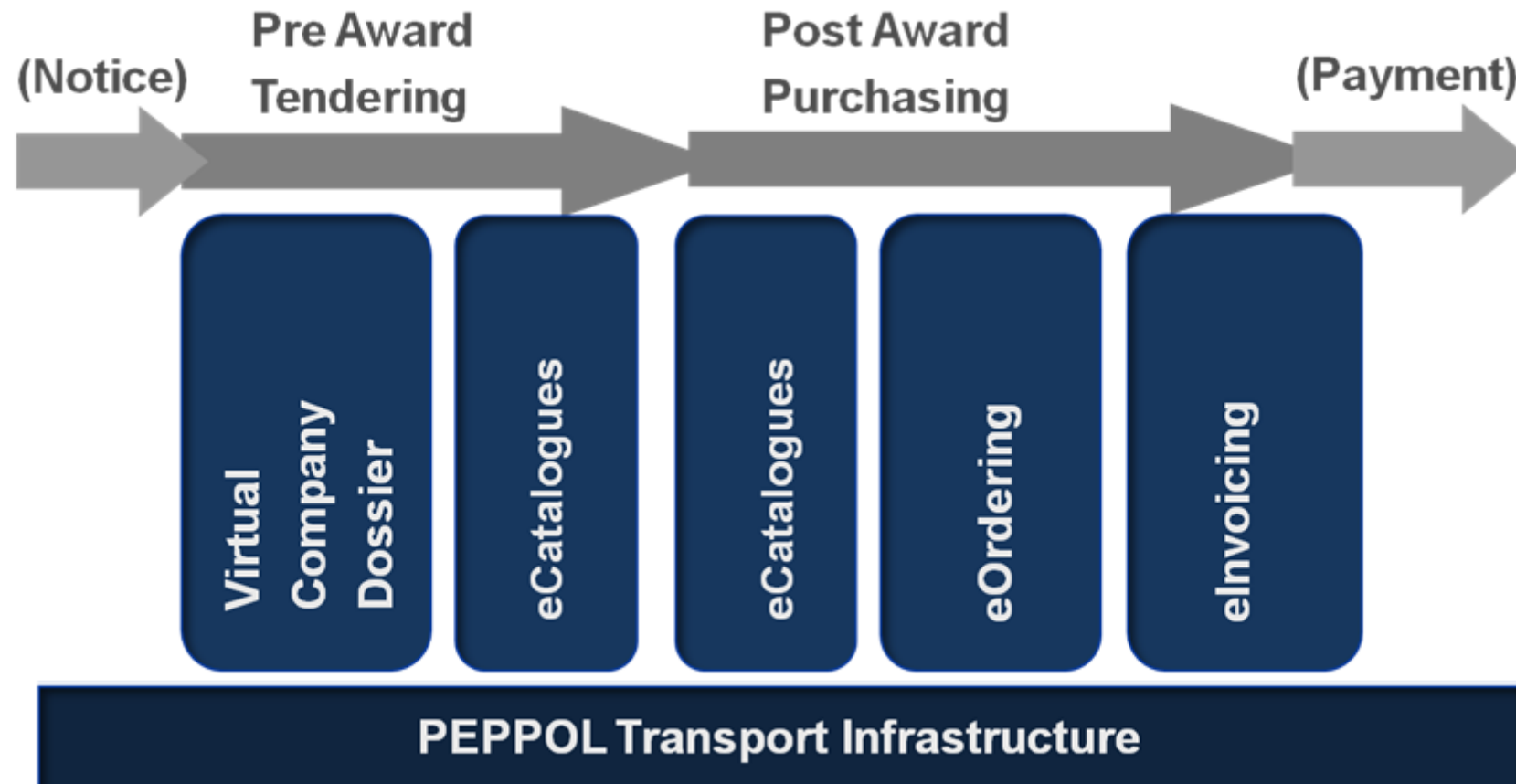
- ▶▶ Implementation guides of CEN standards
- ▶▶ Adds policy for identifiers and further restrictions



- ▶▶ Also other messages can be exchanged, but BIS is a minimum requirement to be registered in the SML (Baseline interoperability)



# eProcurement





# Current BIS

---

## Price and product information

- Catalogue

## Ordering / Request for delivery

- Ordering
- Punch Out
- Order Agreement

## Shipping

- Despatch Advice

## Request for payment

- Billing
- Invoice Message Response

## Other

- Message Level Response



# European standard on eInvoicing

Martin Forsberg

Problems with **many standards**

**Lack of normative contextualised standards** (only workshop agreements)

**Different approaches and ambitions** in Member States to implementing eInvoicing and eProcurement

The Directive on electronic invoicing in public procurement ([Directive 2014/55/EU](#)) was developed, setting a **minimum requirement** for the public sector

The Directive can in the transposition add further requirements

## From the Directive

*The benefits of electronic invoicing are maximised when the generation, sending, transmission, reception and processing of an invoice can be fully automated.*

...

*A mere image file should not be considered to be an electronic invoice for the purpose of this Directive.*

## From article 7

### *Receipt and processing of electronic invoices*

Member States shall ensure that contracting authorities and contracting entities **receive and process electronic invoices** which comply with the **European standard on electronic invoicing** whose reference has been published pursuant to Article 3(2) and with **any of the syntaxes on the list** published pursuant to Article 3(2).

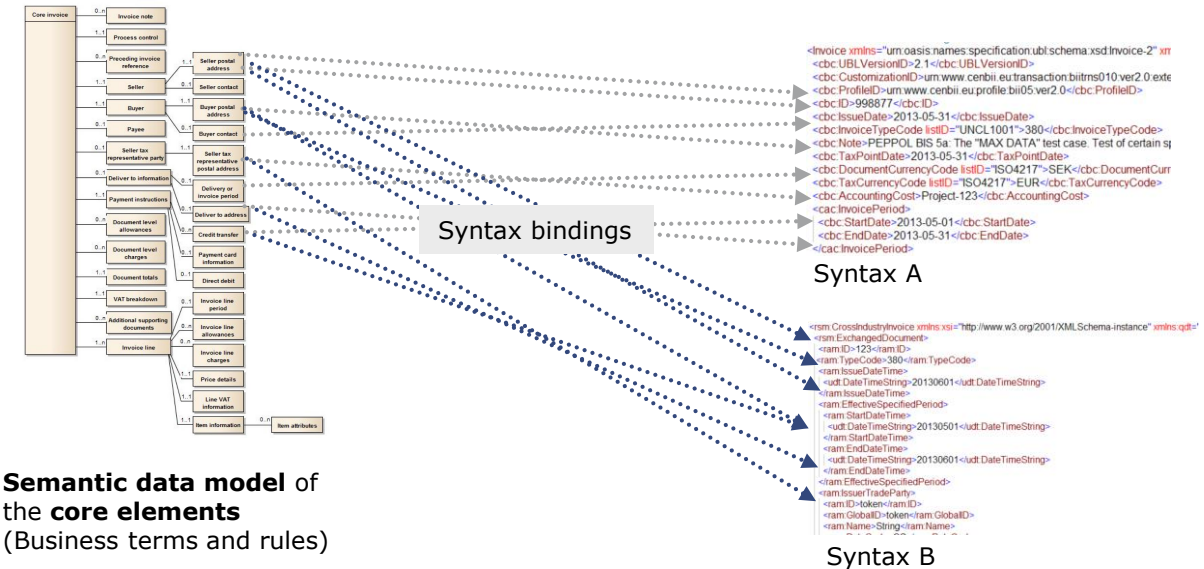
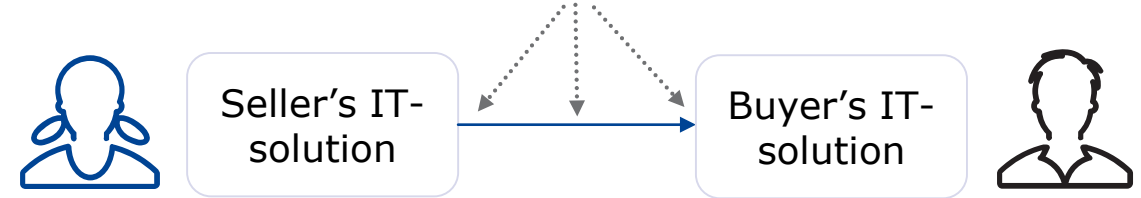
a list with a limited number of syntaxes which comply with the European standard on electronic invoicing

Semantic data model of the core elements of an electronic invoice

# Definitions

- (1) **'electronic invoice'** means an invoice that has been issued, transmitted and received in a structured electronic format which allows for its automatic and electronic processing;
- (2) **'core elements of an electronic invoice'** means a set of essential information components which an electronic invoice must contain in order to enable cross-border interoperability, including the necessary information to ensure legal compliance;
- (3) **'semantic data model'** means a structured and logically interrelated set of terms and their meanings that specify the core elements of an electronic invoice;
- (4) **'syntax'** means the machine readable language or dialect used to represent the data elements contained in an electronic invoice;
- (5) **'syntax bindings'** means guidelines on how a semantic data model for an electronic invoice could be represented in the various syntaxes;

Issued, transmitted and received in a structured electronic format



# Key dates

**16 April 2014**

Directive 2014/55/EU

**17 October 2017**

Publication of the reference to the European Standard on eInvoicing in the Official Journal

**18 April 2019**

Deadline for Member States to transpose into national law

**18 April 2020**

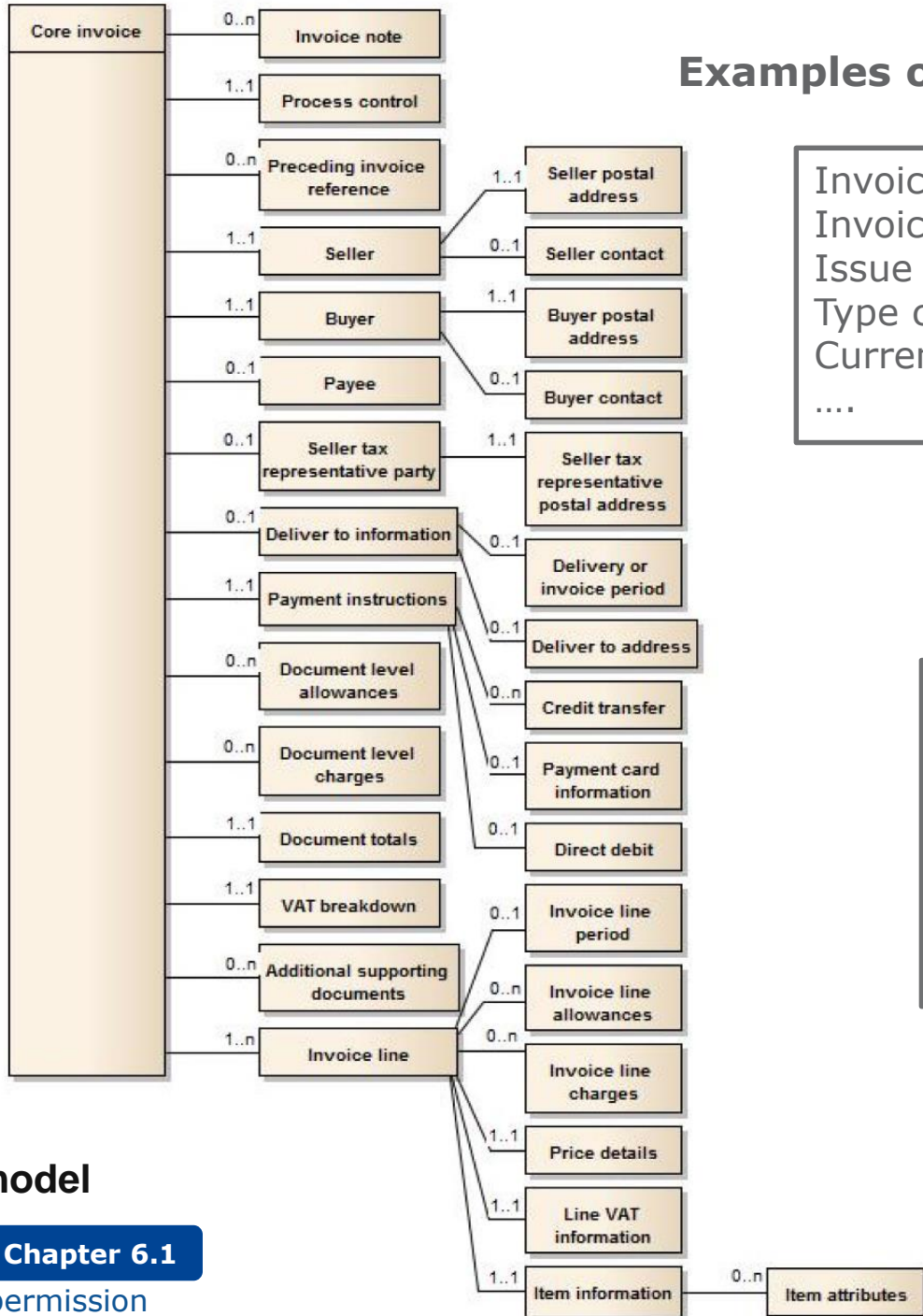
Extended deadline (upon request) for contracting authorities and entities which are not central government authorities

## So eInvoicing, in the context of the Directive, is

- Formatted in a structured way so that it can be processed efficiently
- Issued, transmitted and received electronically

This rules out:

- Paper invoices which are scanned by the receiver but managed in an electronic workflow system
- PDF-invoices created by the issuer and sent to the receiver



## Examples of key components

Invoice (header)  
 Invoice number (1..1)  
 Issue date (1.1)  
 Type code (1..1)  
 Currency code (1..1)  
 ....

Seller information  
 Name (1..1)  
 Trading name (0..1)  
 Identifier (0..n)  
 Legal registration identifier (0..1)  
 VAT number (0..1)  
 Additional information (0..1)

Payment instructions  
 Payment means type code (1..1)  
 Payment means text (0..1)  
 Payment means code (0..1)

VAT Breakdown  
 Category taxable amount (1..1)  
 Category tax amount (1..1)  
 Category code (1..1)  
 Category rate (1..1)  
 Exemption text (0..1)  
 Exemption code (0..1)

Item information  
 Name (1..1)  
 Description (0..1)  
 Sellers identifier (0..1)  
 Buyers identifier (0..1)  
 Standard identifier (0..1)  
 Item classification (0..n)  
 Country of origin (0..1)

### The semantic model

**EN 16931-1:2017 Chapter 6.1**



# Examples of business terms

ID	Level	Cardinality	Business Term	Description	Usage Note	Req. ID	Semantic data type <sup>2</sup>
BT-1	+	1..1	Invoice number	A unique identification of the Invoice.	The sequential number required in Article 226(2) of the directive 2006/112/EC [2], to uniquely identify the Invoice within the business context, time-frame, operating systems and records of the Seller. It may be based on one or more series of numbers, which may include alphanumeric characters. No identification scheme is to be used.	R56	Identifier
BT-2	+	1..1	Invoice issue date	The date when the Invoice was issued.		R56	Date
BT-3	+	1..1	Invoice type code	A code specifying the functional type of the Invoice.	Commercial invoices and credit notes are defined according the entries in UNTDID 1001 [6]. Other entries of UNTDID 1001 [6] with specific invoices or credit notes may be used if applicable.	R44	Code

**ID** – Unique id for each business term

**Level** – indicates depth in model (+, ++, +++, +++)

**Cardinality** – Indicates optionality, repetitions allowed

**Business term** – name of the business term

**Description** – short description/definition

**Usage note** – guiding/explanatory information

**Req id** – reference to underlying requirement

**Data type** – the type of data used

# Business rules

Conditions – dependencies between terms

Integrity constraints (In many cases, the data model cardinality indicates the same thing)

ID	Description	Target / context	Business term / group
BR-CO-8	Invoice line charge reason code and Invoice line charge reason shall indicate the same type of charge reason.	Invoice Charges line	BT-144, BT-145
BR-CO-9	The Seller VAT identifier, Seller tax representative VAT identifier, Buyer VAT identifier shall have a prefix in accordance with ISO code ISO 3166-1 alpha-2 by which the country of issue may be identified. Nevertheless, Greece may use the prefix 'EL'.	VAT identifiers	BT-31, BT-48, BT-63
BR-CO-10	Sum of Invoice line net amount = $\sum$ Invoice line net amount.	Document totals	BT-106

**ID** – Unique id for each business rule

**Description** – textual description of the rule

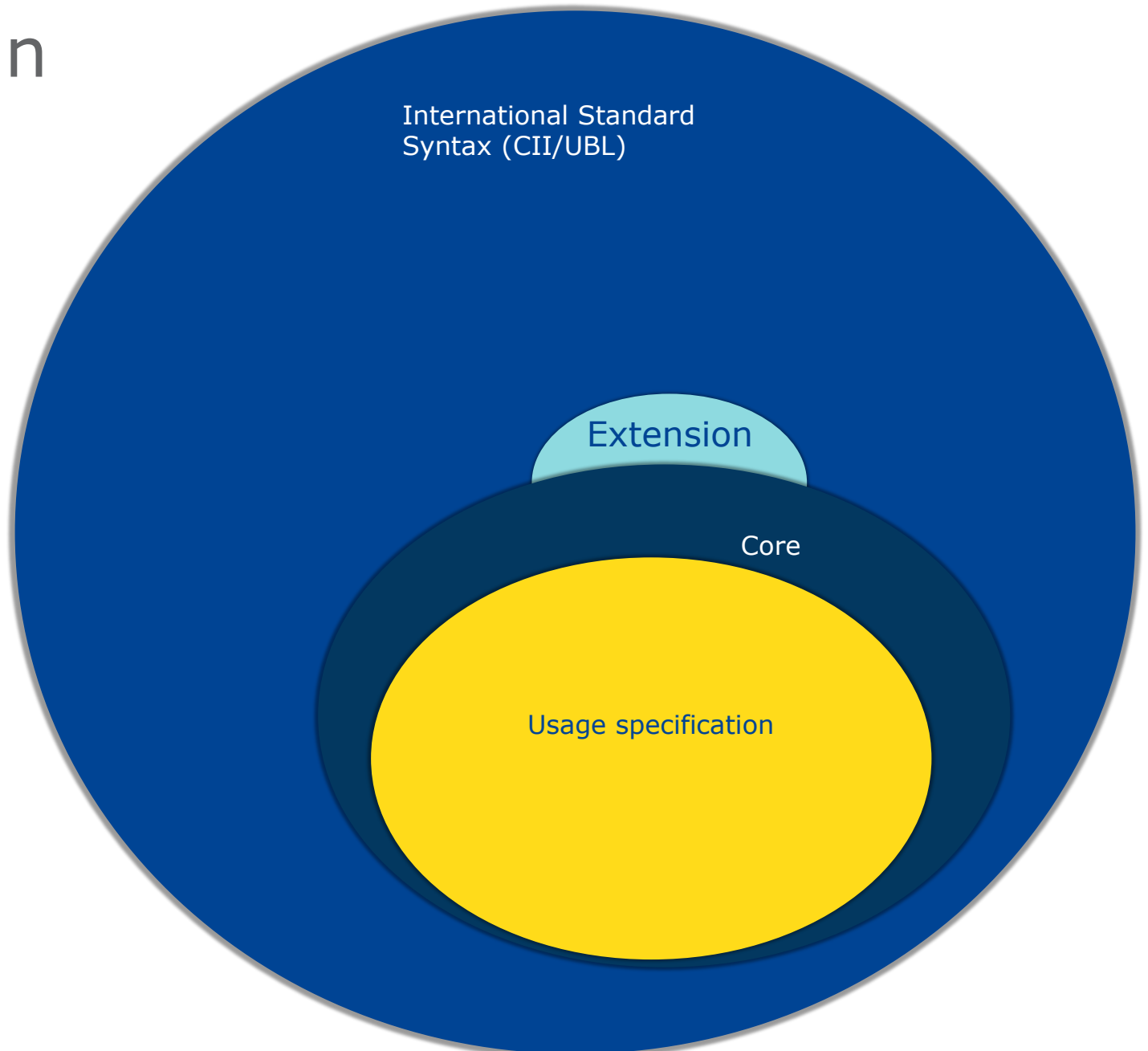
**Target/Context** – the cgroup/class for where the rule applies

**Business term/group** – reference to the term for which the rule applies

# Core – something in common

## **IMPORTANT**

An invoice which follows a CIUS MUST ALWAYS also be compliant towards the (non-restricted) norm.



# National rules in PEPPOL CIUS triggered by the supplier country

To avoid creation of national CIUS'es:

affected based on the country of the seller.

Don't affect invoices issued in other countries.

PEPPOL Authority responsible

## Appendix C: National rules

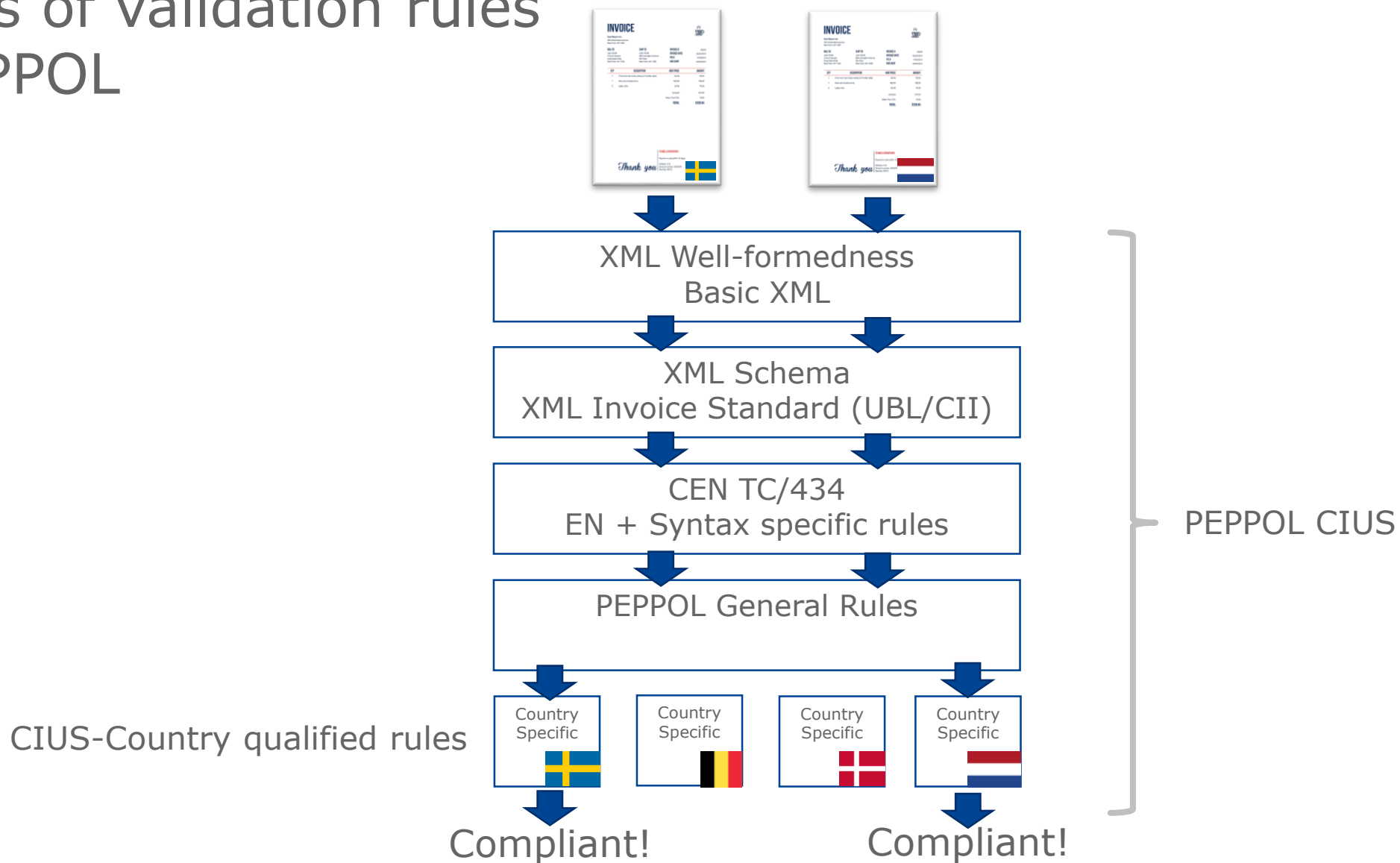
The following rules have been defined by PEPPOL Authorities in addition to the rules for [PEPPOL BIS](#) in general. These rules are affected based on the country of the seller, and **will not affect invoices issued in other countries**. They apply in **all** profiles that use this transaction specification.

National rules are provided by each country's PEPPOL Authority, and if you need any changes or additions to these rules, please contact your PEPPOL Authority.

*Table 18. National transaction business rules*

Rule	Message/Context/Test
DK-R-001 (warning)	<b>For Danish suppliers when the Accounting code is known, it should be referred on the Invoice.</b>
	ubl-creditnote:CreditNote   ubl-invoice:Invoice
	not(cac:AccountingSupplierParty/cac:Party/cac:PostalAddress/cac:Country/cbc:IdentificationCode = 'DK' and (normalize-space(cbc:AccountingCost/text()) = ''))
DK-R-002 (fatal)	<b>Danish suppliers MUST provide legal entity (CVR-number).</b>
	ubl-creditnote:CreditNote   ubl-invoice:Invoice
	not(cac:AccountingSupplierParty/cac:Party/cac:PostalAddress/cac:Country/cbc:IdentificationCode = 'DK' and (normalize-space(/cac:AccountingSupplierParty/cac:Party/cac:PartyLegalEntity/cbc:CompanyID/text()) = ''))

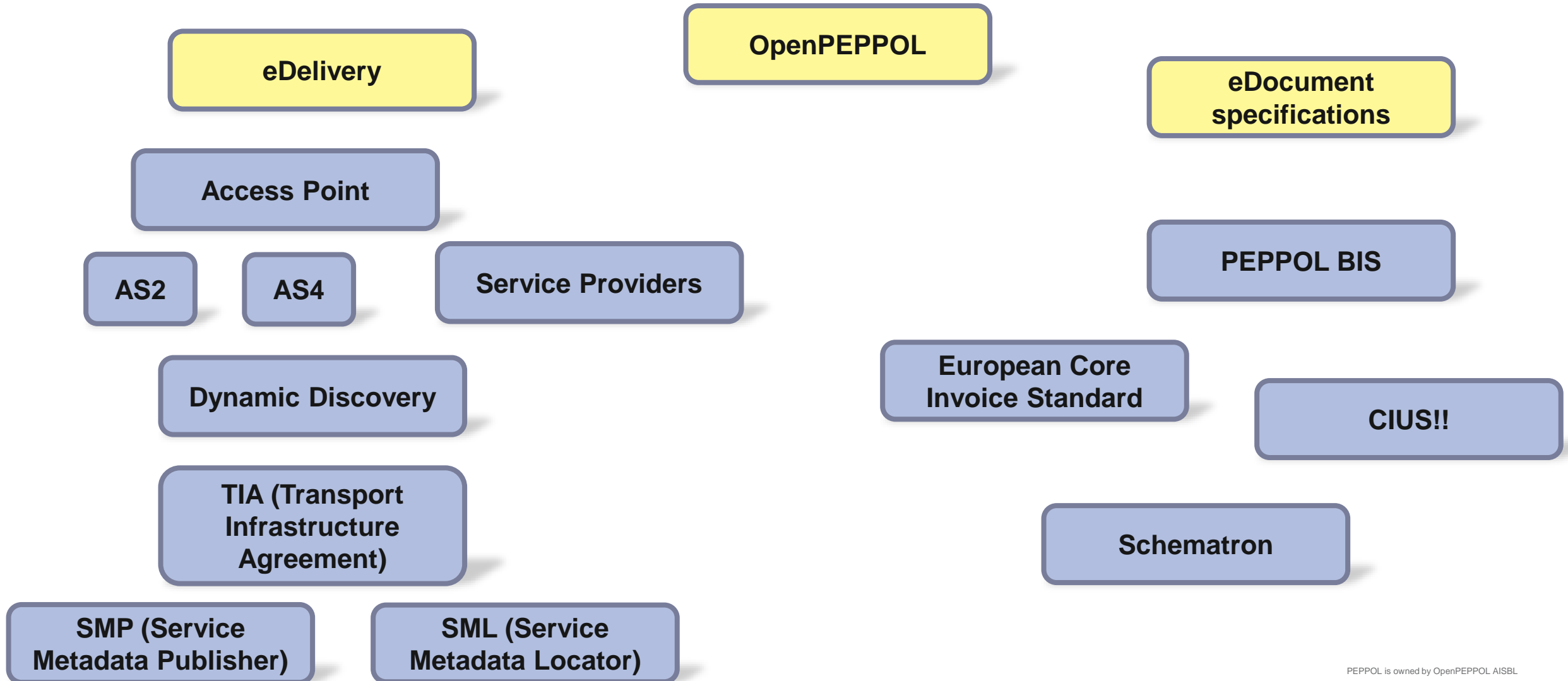
# Layers of validation rules in PEPPOL



# MINOR RELEASE - Fall and spring release cycle

	Maintenance cycle for existing mandatory specifications				Spring release cycle			Fall release cycle		
	Description	Assigned to	Weeks	Days	Start date	Weekday	End date	Start date	Weekday	End date
Initiate	Release initiated	Poacc mgr	0	0	27- nov 17			28- maj 18		
	Release planning and startup	OO/RM	1	7	27- nov 17	mån	04- dec 17	28- maj 18	mån	04- jun 18
	Collecting rfc and CMB processing	OO/RM	10	70	04- dec 17	mån	12- feb 18	04- jun 18	mån	13- aug 18
	Anounce cut off date	OO/RM	0	0			05- feb 18			06- aug 18
	Cut off for rfc	OO/RM	0	0			12- feb 18			<b>13- aug 18</b>
Develop	CMB processing of rfc	CMB	2	14	12- feb 18	mån	26- feb 18	13- aug 18	mån	27- aug 18
	Development of changes	Dev team	2	14	26- feb 18	mån	12- mar 18	27- aug 18	mån	10- sep 18
	Anounce review period	OO/RM	0	0			12- mar 18			10- sep 18
	Testing	Test team	2	14	12- mar 18	mån	26- mar 18	10- sep 18	mån	24- sep 18
Revision	Initiate review	OO/RM	0	0			26- mar 18			<b>24- sep 18</b>
	Review	OO/RM	2	14	26- mar 18	mån	09- apr 18	24- sep 18	mån	08- okt 18
	Comment approval	CMB	1	7	09- apr 18	mån	16- apr 18	08- okt 18	mån	15- okt 18
	Development of approved comments	Dev team	1	7	16- apr 18	mån	23- apr 18	15- okt 18	mån	22- okt 18
	Release testing	Test team	1	7	23- apr 18	mån	30- apr 18	22- okt 18	mån	29- okt 18
Publish	Approval of release	CMB	1	7	30- apr 18	mån	07- maj 18	29- okt 18	mån	05- nov 18
	Publication	RM	0	0			07- maj 18			05- nov 18
	Adoption	Members	1	7	07- maj 18	mån	14- maj 18	05- nov 18	mån	12- nov 18
	Mandatory use / closing cycle	RM	0	0			<b>14- maj 18</b>			<b>12- nov 18</b>

# Summary - Important concepts





## Questions and discussion