

## Motivation Letter for Service Provider Representative in Peppol Management Committee

Name of Candidate: Ahti Allikas

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Member affiliation: OpusCapita Solutions representative in OpenPeppol Association

I would hereby like to express my interest in continuing my work in Management Committee of the Peppol Association. As an accomplished professional with over 25 years of experience in the eInvoice industry, I am deeply committed to advancing the association's goals.

Throughout my career, I have actively contributed to the eInvoice ecosystem. Notably, I served as the country representative in the CEN eInvoicing workshop, played a role in launching the Estonian country-wide eInvoice register portal ([www.arved.ee](http://www.arved.ee)), and introduced innovative eInvoice receiving services and digital invoice workflows in Estonia back in 2008. My involvement with the Estonian eInvoicing Workgroup further deepened my understanding of industry dynamics.

Currently employed as the Head of Partners and Networks at OpusCapita Solutions, I also serve as the Product Owner for Supply Message Exchange related documents. OpusCapita, an important eInvoicing service provider in Northern Europe, boasts a global vision and offers comprehensive Purchase-To-Pay services.

Beyond my daily responsibilities, I am an engaged member of the Executive Committee of the Global Exchange Network Association and hold a position on the Management Committee within the Peppol Association.

As the Service Provider representative in the Peppol Management Committee, my primary focus is safeguarding the interests of fellow Service Providers. Over the years, the Peppol Service Provider Community has thrived, with active participation and representation across various association bodies. I firmly believe that the Peppol Network's global development is pivotal for Service Providers' success in the evolving landscape of global message exchange. Recent efforts by the Peppol Association to manage changes in Global E-Invoicing and DCTCE underscore its strategic importance for Service Providers even more.

In closing, I remain energized and brimming with ideas to further elevate the Service Provider community within the Association. Here are some key principles that resonate with me, and which I believe are vital for the success of Service Providers:

1. **Unified Network:** Our collective strength lies in unity. I advocate for a harmonized Peppol Network—one that transcends geographical boundaries and minimizes jurisdiction-specific requirements imposed by Peppol Authorities.
2. **Collaboration:** Peppol Authorities and Service Providers must be allies. Together, we share a common goal: to enhance supply chain automation and drive interoperability.
3. **Balanced Regulation:** Regulatory frameworks are essential, but they should be wielded judiciously. I advocate for regulations that strike the delicate balance between enabling innovation and ensuring compliance.

In my role as a Service Provider representative within the Peppol Management Committee, I want to amplify the voice of our stakeholder group. Service Providers are the lifeblood of the Peppol Network, and their insights are invaluable. Let us continue to collaborate, innovate, and drive the positive change.

Please find my CV with all the details attached in the document below.

## CURRICULUM VITAE

### Personal Data

Name: Ahti Allikas  
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### Professional Career

12.1998 – today I've been working in Itella Corporation for almost 18 years in different positions and responsibilities as described below. I've been working in different international positions in OpusCapita Group (Itella Information changed its brand to OpusCapita since 10.2013) and in Itella Information AS (local responsibility in Estonia).

### International role in Itella and OpusCapita

04.2018 – now Head of Partners and Networks. Responsible for eInvoicing interoperability network globally for OpusCapita – Peppol, bilateral and multilateral interoperability agreements.

2015 – 2018 O2C Solution owner. Responsible for Strategy, "Industry Leader in O2C", execution in OpusCapita's.

10.2013 – 12.2014 Product Director. Responsible for defining and launching new OpusCapita offering "Receivable Manager" in Nordics, Germany and Poland.

01.2012 – 09.2013 Product Management Director, E-Services Business Unit. Responsible of product development and product management of E-Services in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 8 people.

06.2013 – 09.2013 Customer Implementation Director (acting), leading 6 CI teams responsible for service implementation. All together 60 people

01.2011–01.2012 Product Management Director. Responsible of product development and product management of Itella Information offering portfolio in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 12 people.

## **Voluntary assignments**

since 2014	Member of GENA Executive Committee
since 2015	Member of the board in non-profit association Väike-Peetri Külaselts
since 2017	Member of OpenPeppol PostAward Change Management Board
since 2018	Member of OpenPeppol Management Committee
since 2019	Leader OpenPeppol Service Provider Community

## **Additional courses**

*Leadreship* (Pertec Consulting, Itella Information Leading Performance Program)

*Product Management* (Gearshift Group and Proadman, Product Management Academy)

*Leadreship* (Vain&Partners, From Manager to Trainer)

*Leadreship* (Vain&Partners, Implementing an Effective Organization in Pan-Baltic level)

*People Management* (Anu Vilovere, Management Training)

*Career planning* (Psycon Oy, Personal Growth and Development)

*Presentation* (International Management Education, Powerful Presentation Skills)

*Finance, Strategy, Management* (Finland Post Business School, Excellence Program)

## **Languages**

Estonian – national language

English – oral fluent, written fluent

Russian – oral fluent, written good

Finnish – oral some, written none