

OpenPeppol AISBL

Motivation letter – position as Secretary General (SG)

On behalf of The Norwegian Agency for Public and Financial Management (DFØ) I hereby submit my candidacy for the Secretary General position in OpenPeppol AISBL in the GA15 2023 elections.

My involvement in digitalisation of procurement processes dates back to 1999, and I have played a central role in establishing the PEPPOL project on behalf of the Norwegian government. As the Secretary General of OpenPeppol AISBL since its establishment in 2012, I have represented the Norwegian Peppol Authority. Originally this was the Agency for Public Management and eGovernment (Difi), and from September 2020 the Norwegian Agency for Public and Financial Management (DFØ) after an organisational change.

If re-elected, my focus for the next two years will be to support the continued global growth of the Association. I will do this based on the work already initiated on revising the strategic direction of the Association, and in continued collaboration with the combined resources of the Managing Committee, the Coordinating Committee, the Agreements, Policies and Procedures Change Management Board, and the Operating Office. My plans include the following:

- Promoting the increased adoption of Peppol in the business-to-business and business-to-government domain, use of Peppol for Continuous Transactions Controls (CTC) and logistics.
- Developing new revenue models to generate the income necessary to strengthen the Association's organisational capacity and capability.
- Building regional capacity and capabilities to support increased Peppol growth outside Europe, including how to ensure representation and stakeholder participation within and across continents.
- Reducing the widening gap between expectations towards Peppol and the Association's means to fulfil them.

I am highly motivated by the position as OpenPeppol Secretary General, and I find it complementary to my position in the Public Procurement Division in DFØ. Norwegian public and private sector, through the efforts of Difi and later DFØ, are major users of the Peppol Network and Peppol Business Interoperability Specifications through the national brand name EHF. As such, DFØ is committed to ensure the continued success and growth of



OpenPeppol AISBL and increased usage of Peppol specifications and services. With the support of DFØ, I can devote the 24-30 working days required annually, and more, in fulfilling the function as Secretary General. DFØ will also cover the travel expenses related to OpenPeppol meetings.

As an experienced leader in digitalising procurement processes, I am uniquely qualified to serve as the Secretary General of OpenPeppol AISBL. My work on the establishment and success of the PEPPOL project and my tenure as Secretary General of OpenPeppol AISBL have prepared me to continue driving the Association's growth and expansion. I am looking forward to continuing serving in this role and am available to provide further information on my candidacy and DFØ's support for it if needed.

Best regards



André Hoddevik
Secretary General