

## Motivation Letter for Service Provider Community Leader position

Name of Candidate: Ahti Allikas

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Member affiliation: OpusCapita Group representative in OpenPeppol Association

I am employed by OpusCapita Group. I am responsible for product design of different transactional products and eInvoice Network development in OpusCapita, globally. OpusCapita is one of the biggest eInvoicing service providers in Northern Europe with a global ambition offering extended Purchase-To-Pay services. OpusCapita is member of OpenPeppol Association and EESPA.

I have worked for eInvoice industry for more than 20 years already. I have been country representative in CEN eInvoicing workshop for several years, I've been the project manager in launching Estonian country-wide eInvoice register portal ([www.arved.ee](http://www.arved.ee)), I have first launched eInvoice receiving services and digital invoice workflow concept in Estonia in 2008 and I have been member of the Estonian eInvoicing Workgroup. I am also active member of the Executive Committee in European E-Invoice Service provider Association. I am also a current leader of the Peppol Service Provider Community (SPC) and I represent service providers in OpenPeppol management committee.

In 2019 I have kicked off the Peppol Service Provider Community (SPC) and have been driving that Community work since then. As of now Peppol SPC is well appreciated by the participants. I feel that SPC voice is well heard in the Association. There are around 100 participants who are joining our regular meetings. In my opinion the target of the SPC is to keep members informed about both –the developments in the Association itself but also the developments in the different markets. It is not only about how to meet different technical standards deployed in the Association, but it is very much about how to make the participation beneficial for the members.

I feel that I still have the energy and ideas to make the SPC work even better, just to name some of them what I see is important for us as a Community:

- As unified network as possible meaning little to no Peppol Authority specific requirements in different jurisdictions.
- Peppol Authorities and Service Providers should work together towards the common goal of the Peppol Network – provide maximum e-transition and interoperability for supply chain (or any other message chain) automation.
- There should be as little as possible but at the same time as much as necessary regulation.

I would like to contribute into the Association and represent Service Providers the best I can and therefor I would like to reapply for the position of Service Provider Community Leader.

As to my personality I am mentally a business person and I would like to bring more business thinking also to Peppol activities. I am also very sociable and love to meet new people.

Considering all I have mentioned above and my work in OpusCapita, long experience in different subject matter organisations I think I am the right candidate for that position.

Please find my CV with all the details attached in the document below.

## CURRICULUM VITAE

### Personal Data

Name: Ahti Allikas  
Address: Harjumaa, Estonia  
Phone: +372 52 76 676  
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### Professional Career

12.1998 – today I've been working in Itella Corporation and OpusCapita Group (Itella Information changed its brand to OpusCapita in 2013) for almost 25 years in different positions and responsibilities as described below.

#### International role in Itella and OpusCapita

- 04.2016 – now Solution owner, Head of Partners and Networks. Responsible for invoicing interoperability network globally for OpusCapita – Peppol, bilateral and multilateral interoperability agreements.
- 01.2015 – 03.2106 O2C Solution owner. Responsible for Strategy, "Industry Leader in O2C", execution in OpusCapita's.
- 10.2013 – 12.2014 Product Director. Responsible for defining and launching new OpusCapita offering "Receivable Manager" in Nordics, Germany and Poland.
- 01.2012 – 09.2013 Product Management Director, E-Services Business Unit. Responsible of product development and product management of E-Services in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 8 people.
- 06.2013 – 09.2013 Customer Implementation Director (acting), leading 6 CI teams responsible for service implementation. All together 60 people
- 01.2011–01.2012 Product Management Director. Responsible of product development and product management of Itella Information offering portfolio in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 12 people.

## **Voluntary assignments**

2014 up until now	Member of EESPA ( <i>European E-Invoicing Service Provider Association</i> ) Executive Committee
2015 up until now	Member of the board in non-profit association Väike-Peetri Külaselts
2017 up until now	Member of OpenPeppol PostAward Change Management Board
2018 up until now	Member of OpenPeppol Management Committee
2019 up until now	Leader OpenPeppol Service Provider Community

## **Additional courses**

03-04.2013	<i>Leadreship</i> (Pertec Consulting, Itella Information Leading Performance Program)
03-04.2012	<i>Product Management</i> (Gearshift Group and Proadman, Product Management Academy, PM 2.0)
10.2011	<i>Leadreship</i> (Vain&Partners, From Manager to Trainer)
2009-2010	<i>Leadreship</i> (Vain&Partners, Implementing an Effective Organization in Pan-Baltic level)
04.2008	<i>People Management</i> (Anu Vilovere, Management Training)
10.2007	<i>Career planning</i> (Psycon Oy, Personal Growth and Development)
03.2007	<i>Presentation</i> (International Management Education, Powerful Presentation Skills)
03.2007	<i>IT</i> (FocusIT, XML and service description based on XML)
2006-2007	<i>Finance, Strategy, Management</i> (Finland Post Business School, Excellence Program)
12.2005	<i>IT</i> (FocusIT, Analysis of IS using UML)

## **Languages**

Estonian – national language  
English – oral fluent, written fluent  
Russian – oral fluent, written good  
Finnish – oral some, written none