Ger Clancy

Peppol, e-Invoicing, Partner Automation Product Manager,

 IBM Campus, Bldg 4,

 Dublin 15

 Ireland

 24th April 2023

To Whom it May Concern:

I, Ger Clancy, hereby submit my candidacy for the OpenPeppol Management Committee position, representing Service Providers.

I am the Product Manager responsible for IBM’s Peppol, electronic Invoicing, Audit Compliance and Partner Automation services.

Since 2014, I have represented IBM in the Peppol Community. I initially proposed and led the OpenPeppol Workgroup to develop, deliver and promote Peppol Directory.

I spend a lot of time involved in client, and stakeholder projects discussions in both private and public sectors on Peppol and associated services at a global level, as well as how to best combine these with more traditional electronic trade, and e-Invoicing compliance.

Over the past 5 years I have represented IBM at the US Federal Reserve Business Payments Coalition, most recently in the Market Pilot Steering Committee and I have also represented IBM in the OASIS UBL and BDX TCs, as well as at EESPA.

Due to IBM’s position as a major supplier to the public and private sectors around the world, and our Peppol capabilities, I am regularly asked to advise on, and be involved in both early adoption and efforts to expand existing use. As such I am painfully aware of the challenges Service Providers (and our clients) are faced with daily.

During my MC tenure representing the Service Providers over the past 2 years I’ve argued against what I perceived to be overly burdensome reporting requirements in our community. Similarly, I participated in the Steering Committee for the BPC pilot, where I encouraged strongly but ultimately unsuccessfully that the divergence from Peppol Interoperability should be avoided.

Going forward, I believe the decisions and policies that govern our community must support us as Service Providers to invest, innovate and compete effectively and strike the correct balance between oversight and responsibility, while making Peppol an attractive value proposition for the C1 + C4s who pay our wages.

We must continue to grow capabilities, and to professionalise our community and demand high standards of ourselves as we expand to new markets and new opportunities and the benefits and challenges that brings. I look forward to working together with you.

Best regards

Ger Clancy