

Motivation Letter for Service Provider Representative in Management Committee

Name of Candidate: Ahti Allikas

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Member affiliation: OpusCapita Group representative in OpenPeppol Association

I am employed by OpusCapita Group. I am responsible for product design of different transactional products and eInvoice Network development in OpusCapita, globally. OpusCapita is one of the biggest eInvoicing service providers in Northern Europe with a global ambition offering extended Purchase-To-Pay services. OpusCapita is member of OpenPeppol Association and EESPA.

I have worked for eInvoice industry for more than 20 years already. I have been country representative in CEN eInvoicing workshop for several years, I've been the project manager in launching Estonian country-wide eInvoice register portal (www.arved.ee), I have first launched eInvoice receiving services and digital invoice workflow concept in Estonia in 2008 and I have been member of the Estonian eInvoicing Workgroup.

I am also active member of the Executive Committee in European E-Invoice Service provider Association and active member of Management Committee in OpenPeppol Association.

My activities in Peppol have been mainly related to Post-Award Community. Years 2016-2018 I was the project lead for Invoice Response Message project. Since 2017 up until now I am the member of OpenPeppol PoAcc CMB. Last 2 years I have been Peppol Management committee member as Service Provider representative and since spring 2019 I am also leader of Peppol Service Provider Community. Being an active member of Peppol Post Award Change Management Board I have always tried to bring more business rational into the work of such a technical body.

I would like to apply for Post Award Change Management Board member.

Considering my career in one of the leading Service providers in Nordics, long experience in different subject matter organisations as well my geographical background, I hope I can benefit to this position with a good combination of the eInvoicing knowledge from different industry organisations, Eastern Europe economy and long professional experience in particular field at the same time.

Please find my CV with all the details attached in the document below.

CURRICULUM VITAE

Personal Data

Name: Ahti Allikas
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Professional Career

12.1998 – today I've been working in Itella Corporation for almost 18 years in different positions and responsibilities as described below. I've been working in different international positions in OpusCapita Group (Itella Information changed its brand to OpusCapita since 10.2013) and in Itella Information AS (local responsibility in Estonia).

International role in Itella and OpusCapita

04.2016 – now Head of Partners and Networks. Responsible for eInvoicing interoperability network globally for OpusCapita – Peppol, bilateral and multilateral interoperability agreements.

01.2015 – 03.2106 O2C Solution owner. Responsible for Strategy, "Industry Leader in O2C", execution in OpusCapita's.

10.2013 – 12.2014 Product Director. Responsible for defining and launching new OpusCapita offering "Receivable Manager" in Nordics, Germany and Poland.

01.2012 – 09.2013 Product Management Director, E-Services Business Unit. Responsible of product development and product management of E-Services in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 8 people.

06.2013 – 09.2013 Customer Implementation Director (acting), leading 6 CI teams responsible for service implementation. All together 60 people

01.2011–01.2012 Product Management Director. Responsible of product development and product management of Itella Information offering portfolio in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 12 people.

Voluntary assignments

since 2014	Member of EESPA (<i>European E-Invoicing Service Provider Association</i>) Executive Committee
since 2015	Member of the board in non-profit association Väike-Peetri Külaselts
since 2017	Member of OpenPeppol PostAward Change Management Board
since 2018	Member of OpenPeppol Management Committee
since 2019	Leader OpenPeppol Service Provider Community

Additional courses

Leadreship (Pertec Consulting, Itella Information Leading Performance Program)

Product Management (Gearshift Group and Proadman, Product Management Academy)

Leadreship (Vain&Partners, From Manager to Trainer)

Leadreship (Vain&Partners, Implementing an Effective Organization in Pan-Baltic level)

People Management (Anu Vilovere, Management Training)

Career planning (Psycon Oy, Personal Growth and Development)

Presentation (International Management Education, Powerful Presentation Skills)

Finance, Strategy, Management (Finland Post Business School, Excellence Program)

Languages

Estonian – national language

English – oral fluent, written fluent

Russian – oral fluent, written good

Finnish – oral some, written none