

OpenPEPPOL AISBL
(Pan European Public Procurement
OnLine)

To the kind attention of:
Mrs. Clara Møller-Nielsen

Bra, 12nd March 2018

Object: Call for Candidacies Agreement CMB

Dear All,
on behalf of Tesi S.p.A, I submit my candidacy for the OpenPEPPOL Agreement Change Management Board (CMB).

I have a degree in Management Engineering, I worked in multinational companies and I acquired a consolidated experience within the Operational and Compliance Governance Program (developed by the **Group Organization Department**) providing to the subsidiaries a methodology to analyze and re-engine business processes and to align them to compliance requirements of the Group. I supported the **Subsidiaries of the Group** to design and develop organizations providing methodologies, best practices, benchmarks and risk analysis in order to assure the correct responsibilities assignment and sizing.

I was also in charge of **change management** aspects definition such as: impact analysis, KPI definition for performance monitoring, communication with corporate process owners, surveys on the level of adoption of the solutions and post go live support.

As **International Digital Business Development Manager** (my current job) I am in charge of maintain and increase relations with European and Worldwide Authorities (EESPA, PEPPOL, GS1, etc.), support the Business Units to achieve new accreditations and certifications, establish new partnership worldwide for eInvoicing and EDI, support the dissemination of knowledge of EU Directives and local laws/regulations applicable to eInvoicing and Legal Digital Archiving worldwide.

With 23 years' experience in Information Technology, above all delivering **solutions related to procurement processes**, TESI is liaising with governments and business partners within and outside Italy that are interested in eProcurement and with its collaborative software solutions, represents for its customers and business partners a square where people, technology and processes are connected; for this reason considers the promotion of the OpenPEPPOL goals and benefits as an important priority in order to strengthen and enable the cooperation.

The company is member of OpenPEPPOL (since 2016), and as first Access Point in Italy, participated to the first project of eProcurement launched by Emilia Romagna region.

Currently, on behalf of my company, I am involved in the pilot phase of the **national eProcurement project** launched by MEF (Economical and Financial Ministry) and one of the format allowed is the PEPPOL standard.

It will be a great pleasure for me to cooperate with OpenPEPPOL and join the Agreement Change Management Board to support the TIA change process, its implementation and operation.

TESI S.p.A.
International Digital Business Development
Manager
Carmine Ruopolo

