



Peppol

The future is open

Peppol Service Provider
Community

Regular meeting

October 19th 2021

www.peppol.eu

Peppol is owned by OpenPeppol AISBL

Agenda

1. Welcome
2. ARTF timeline and next steps (Jostein)
3. Peppol SP survey (Steve)
4. Peppol logo usage (Steve)
5. Membership development (Ahti)
6. Other topics
 1. MLR usage in Peppol NW
 2. BIS testing in accreditation round
7. Q&A round

2. ARTF Timeline and next steps

Presentation outline



Status of ARTF work



Next steps and timeline



Migration planning



Q&A

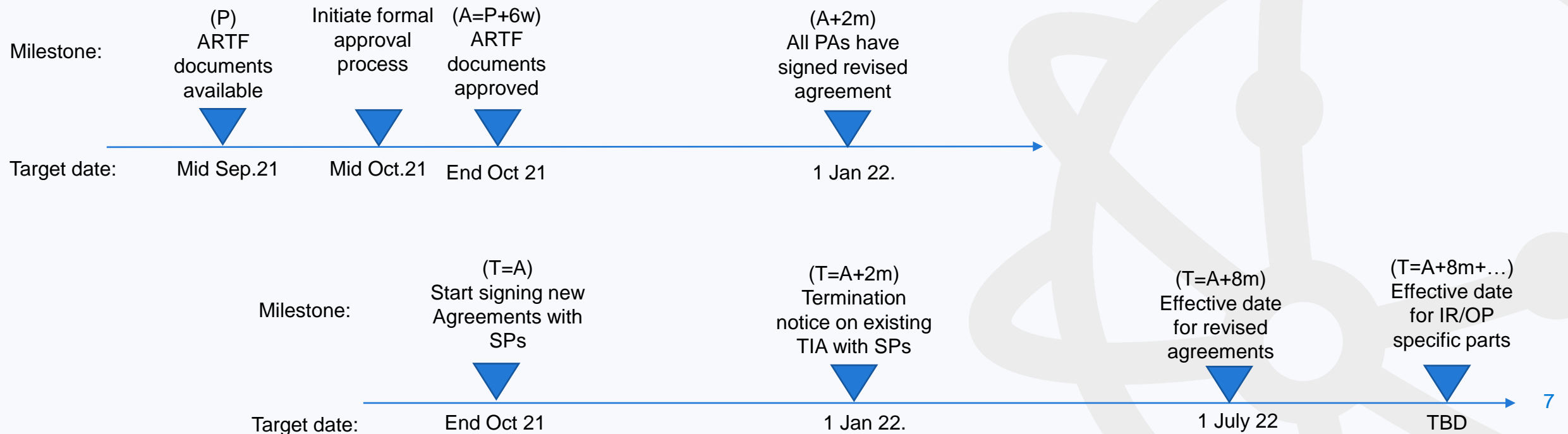
Status of ARTF work

- The agreements documents and the supporting IR and OPs have all been updated following successful comment resolution by the ARTF
 - All documents are available on confluence
- The formal voting on revised agreement documents has been initiated according to the process outlined in current TIA annex 6
 - Voting period ends on October 28
- Peppol Authority Agreement
- Peppol Service Provider Agreement
- Internal Regulations for the Use of the Peppol Network
- Operational Procedures
 - Change Management
 - Extended Use
 - Issue Reporting and Management
 - Non-Compliance Management
 - Onboarding and Accreditation of Peppol Service providers
 - Peppol Authority Specific Requirements
 - Reporting of Statistics

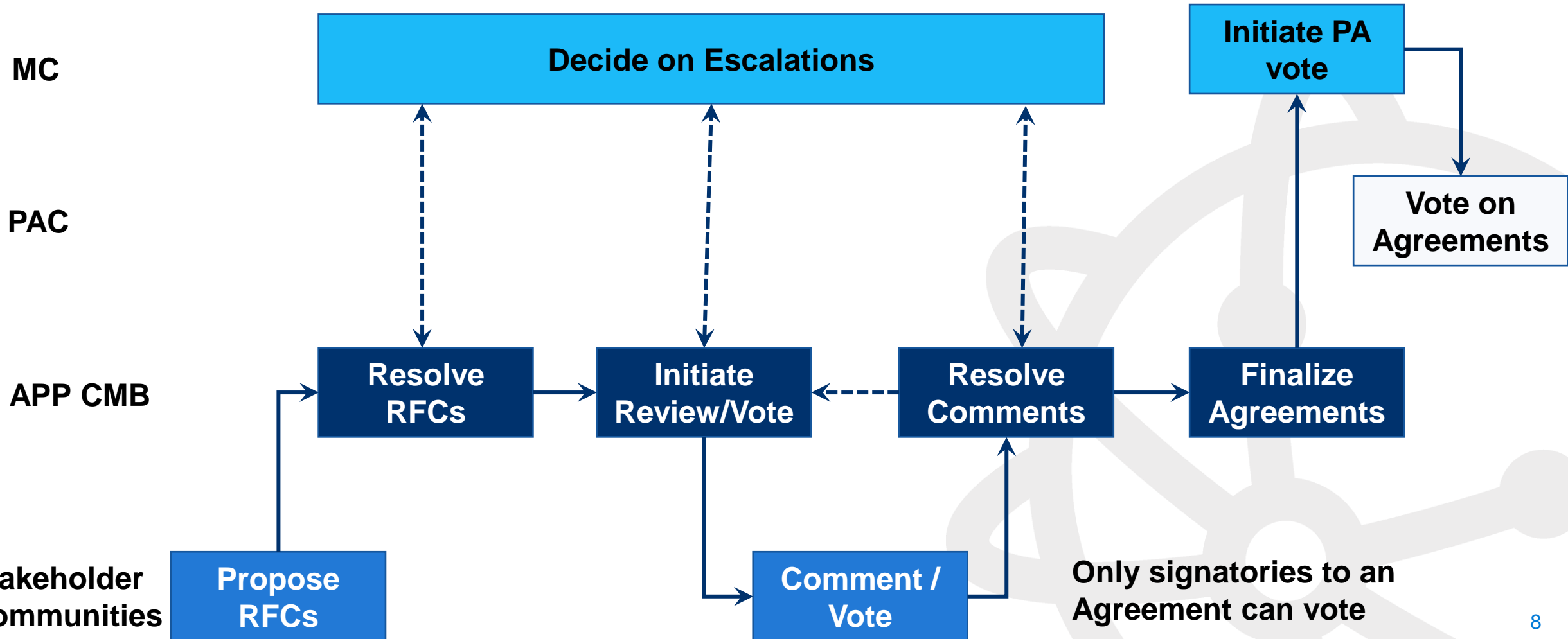
<https://openpeppol.atlassian.net/wiki/spaces/AF/pages/2275377158/Agreements+Revision+Task+Force+-+Update+09.09.2021>

Timelines for migration to the new Agreements

- The principles for the migration planning was discussed with the PAC in their round table meeting on July 8



Process flow for Change Management of Agreements



2. Service Provider survey

Service Provider survey (1 of 3)

Objectives

- establish a high-level overview of Service Providers as a community
- assess the current status of implementation across the community
- identify priorities for action
- identify collective preferences for
 - measuring adoption
 - promotional channels
 - targeting support
- to capture concerns from the SP Community
- inform the production of a SP Community workplan

Stakeholder survey (2 of 3)

Example data collection by questionnaire

- number of years in production
- message types in production
- message volumes by type against a defined scale
- number of customers by sector, domain and volume
- priority areas by sector, domain, and message type
- development priorities
- preferences for marketing support and promotional channels
- success measures
- free-format responses

Service Provider survey (3 of 3)

- Principles
 - All responses will be confidential and shared only within the OpenPeppol Operating Office
 - All responses will be anonymised, and a summary of the aggregated responses will be shared with the OpenPeppol membership
- Next steps
 - Reconvene work group
 - Review and finalise questionnaire
 - Issue questionnaire

4. Stakeholder and social media

Stakeholder logos

- Designs prepared by branding agency for
 - Peppol Authority logos
 - Service Provider logos
 - End User logos
- Proposal to establish Service Provider preferences by short questionnaire
- Next slides show examples designs

Service Provider logo options



Option 1
Lozenge



Option 3
Seal (1)



Option 5
Tabs (1)



Option 6
Tabs (2)



Option 2
Lozenge seal



Option 4
Seal (2)

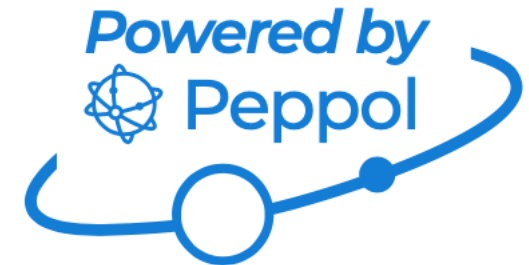
End User logo options



Powered by  Peppol



 Peppol Enabled



- Prepared as End User logos, but may be better for Software Vendors
- There are options for logo, tagline position and choices between
 - Powered by Peppol
 - Peppol Powered
 - Peppol Enabled

Social media

- Now using LinkedIn to post Peppol items, eg:
 - Exchange Summit, Germany
 - Exchange Summit, Vienna
 - Digital Agency, Government of Japan becoming a Peppol Authority
 - 79 reactions, 11 comments
 - Publication of CTC Reference Document
 - 64 reactions, 2 comments
- Would like SPs to also provide inputs for posting or re-posting !

5. Membership development

Membership Status – 04.10.2021

- Second month with (projected) Annual Growth decreasing – back to Spring levels
 - (April 9,36%, May 10,25%, June 11,43%, August 10,03% today 9,97%)
 - Total membership estimate end of year: 496
- Europe is the main source of growth in 2021
 - more than 2/3 of the growth comes from Europe (70% – 24 Members)
- Australia is still the main source of growth – Germany and Italy coming right after
- Italy has caught up with Norway in number of total members (57) and may soon surpass it
- New Zealand and Singapore with negative growth for the first time
- Number of MAF requests has decreased in September – success rate increased
(5 out of 12 in August, 4 out of 7 in September)
- A new PA in Japan (17 PAs)
- The first member from China

Membership Status – 04.10.2021

Category	End 2020	Today	Net Growth
Total Number of Members	451	485	34
Certified APs	305 (+1 EC)	328 (+1 EC)	23
Countries with Members	37	39	2
Countries with Certified APs	30	34	4
Peppol Authorities	15	17	2
AP Providers	410	441	31
SMP Providers	167	192	25
Pre-Award SPs	16	16	0
End Users	16	17	1
Observers	9	10	1

Top countries in membership (Global)

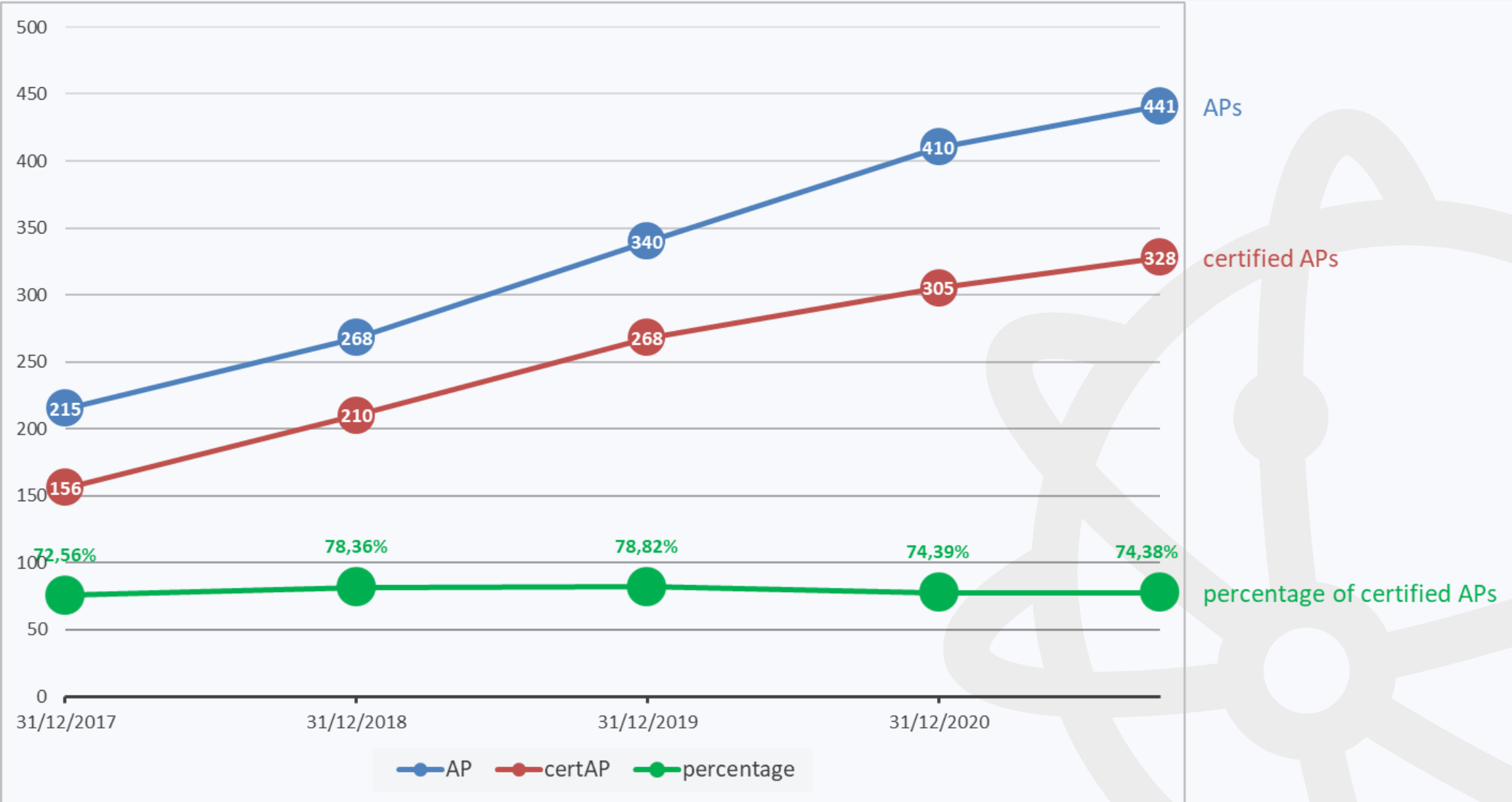
Number of members per country

Country		Number of Members
1	Italy	57
2	Norway	57
3	Germany	44
4	Sweden	41
5	Australia	40
6	Netherlands	36
7	Singapore	33
8	Belgium	27
9	UK	25
10	Denmark	18

Growth of members per country

Country	Number of Members		Net Growth	% Net Growth
	31.12.2020	Today		
1 Australia	30	40	10	33,33%
2 Germany	38	44	6	15,79%
3 Italy	51	57	6	11,76%
4 Belgium	24	27	3	12,50%
5 France	12	15	3	25,00%
6 Japan	0	2	2	-
7 Netherlands	34	36	2	5,88%
8 Switzerland	3	5	2	66,67%
9 Canada	3	4	1	33,33%
10 China	0	1	1	-
11 Luxembourg	0	1	1	-
12 Norway	56	57	1	1,79%
13 Poland	5	6	1	20,00%
14 Portugal	2	3	1	50,00%
15 Sweden	40	41	1	2,50%

Total Number of APs and certAPs per Year



6. Other topics

- MLR usage in Peppol Network
- BIS testing during accreditation

MLR usage in Peppol Network

- MLR usage as a message from C4 to C1 hasn't really flid as of today
- Discussions on MLR (and IMR) being mandatory in Australia/NZ, Netherlands
- Participants missing MLR like message from C3 to C2
- Checking of the temperature:
 - Is the MLR as of today useful message for the network?
 - Do we need a standardized technical message (regarding validity of the file) from C3 to C2 in the network?

BIS testing during accreditation

- Should BIS testing be mandatory during accreditation
- Should “BIS capability” be part of certification
- Should “BIS capability” be an information to store and share
- “BIS capability” maintenance





THANK YOU!

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INFORMATION

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