

Motivation Letter for Service Provider Community Leader position

Name of Candidate: Ahti Allikas

Email: ahti.allikas@opuscapita.com

Phone Number(s): +3725276676

Member affiliation: OpusCapita Group representative in OpenPeppol Association

I am employed by OpusCapita Group Oy. I am responsible for eInvoice Network development in OpusCapita, globally. OpusCapita is one of the biggest eInvoicing service providers in Northern Europe with a global ambition offering extended Purchase-To-Pay services. OpusCapita is member of OpenPeppol Association and EESPA.

I have being close to eInvoicing topic since 2000. I have been country representative in CEN eInvoicing workshop for several years, I've been the project manager in launching Estonian country-wide eInvoice register portal (www.arved.ee) in 2005, I have first launched eInvoice receiving services and digital invoice workflow concept in Estonia in 2008 and I have been member of the Estonian eInvoicing Workgroup. I am also member of the Executive Committee in European E-Invoice Service provider Association and member of Management Committee in OpenPeppol Association.

I am current leader of the Peppol Service Provider Community and I also represent service providers in OpenPeppol management committee. I have kicked off the Peppol Service Provider Community in 2019 and have been driving that Community work since then. As of now Peppol SP Community is well appreciated by the participants. I feel that I still have the energy and thoughts I would like to contribute to make the Service Provider community work even better. I would like to have Service Providers voice get constantly heard in OpenPeppol Association. Now when the Service Provider Community has kicked off well as a reference community bringing information to the members, I would like to take next step and get the service providers organised to also provide content for the Association. After all – we are the biggest stakeholder group of the Association.

As to my personality I am mentally a business person and I would like to bring more business thinking also to Peppol activities. I am also very sociable and love to meet new people. Considering all I have mentioned above and my work in OpusCapita, long experience in different subject matter organisations I think I am the right candidate for that position.

Please find my CV with all the details attached in the document below.

CURRICULUM VITAE

Personal Data

Name: Ahti Allikas
Address: Harjumaa, Estonia
Phone: +372 52 76 676
E-mail: ahti.allikas@gmail.com

Professional Career

12.1998 – today I've been working in Itella Corporation for almost 18 years in different positions and responsibilities as described below. I've been working in different International positions in OpusCapita Group (Itella Information changed its brand to OpusCapita since 10.2013) and in Itella Information AS (local responsibility in Estonia).

International role in Itella and OpusCapita

- 04.2016 – now Solution owner, Partners and Networks. Responsible for invoicing interoperability network globally for OpusCapita – Peppol, bilateral and multilateral interoperability agreements.
- 01.2015 – 03.2016 O2C Solution owner. Responsible for Strategy, "Industry Leader in O2C", execution in OpusCapita's.
- 10.2013 – 12.2014 Product Director. Responsible for defining and launching new OpusCapita offering "Receivable Manager" in Nordics, Germany and Poland.
- 01.2012 – 09.2013 Product Management Director, E-Services Business Unit. Responsible of product development and product management of E-Services in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 8 people.
- 06.2013 – 09.2013 Customer Implementation Director (acting), leading 6 CI teams responsible for service implementation. All together 60 people
- 01.2011–01.2012 Product Management Director. Responsible of product development and product management of Itella Information offering portfolio in Baltic, Nordics, Germany and Poland. Responsible of the Product Lifecycle Management process development in Itella Information Group. Team of 12 people.

Voluntary assignments

2014 up until now	Member of EESPA (<i>European E-Invoicing Service Provider Association</i>) Executive Committee
2015 up until now	Member of the board in non-profit association Väike-Peetri Külaselts
2017 up until now	Member of OpenPeppol PostAward Change Management Board
2018 up until now	Member of OpenPeppol Management Committee
2019 up until now	Leader OpenPeppol Service Provider Community

Additional courses

03-04.2013	<i>Leadreship</i> (Pertec Consulting, Itella Information Leading Performance Program)
03-04.2012	<i>Product Management</i> (Gearshift Group and Proadman, Product Management Academy, PM 2.0)
10.2011	<i>Leadreship</i> (Vain&Partners, From Manager to Trainer)
2009-2010	<i>Leadreship</i> (Vain&Partners, Implementing an Effective Organization in Pan-Baltic level)
04.2008	<i>People Management</i> (Anu Vilovere, Management Training)
10.2007	<i>Career planning</i> (Psycon Oy, Personal Growth and Development)
03.2007	<i>Presentation</i> (International Management Education, Powerful Presentation Skills)
03.2007	<i>IT</i> (FocusIT, XML and service description based on XML)
2006-2007	<i>Finance, Strategy, Management</i> (Finland Post Business School, Excellence Program)
12.2005	<i>IT</i> (FocusIT, Analysis of IS using UML)

Languages

Estonian – national language
English – oral fluent, written fluent
Russian – oral fluent, written good
Finnish – oral some, written none