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Peppol Service Provider Community  
Regular meeting

June 30<sup>th</sup> 2020

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# Agenda

1. Peppol Authority presentation on Agreement changes.
2. Peppol Service Provider Survey
3. Invoice Response message
4. Service Provider cooperation outside the typical network activities



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## Service Providers presentation Agreement Migration

June 2020

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# Service Provider Community presentation on Agreement Migration

Date: 30 June 2020

# Introduction

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The goal of this session is to:

- brief the SPC about practical aspects of the SP agreements migration
- collect your questions, concerns and suggestions about this specific topic.

The goal of the SP agreements migration taskforce is to help PAs to be prepared, aligned and consistent during this migration.

## What is going to change?

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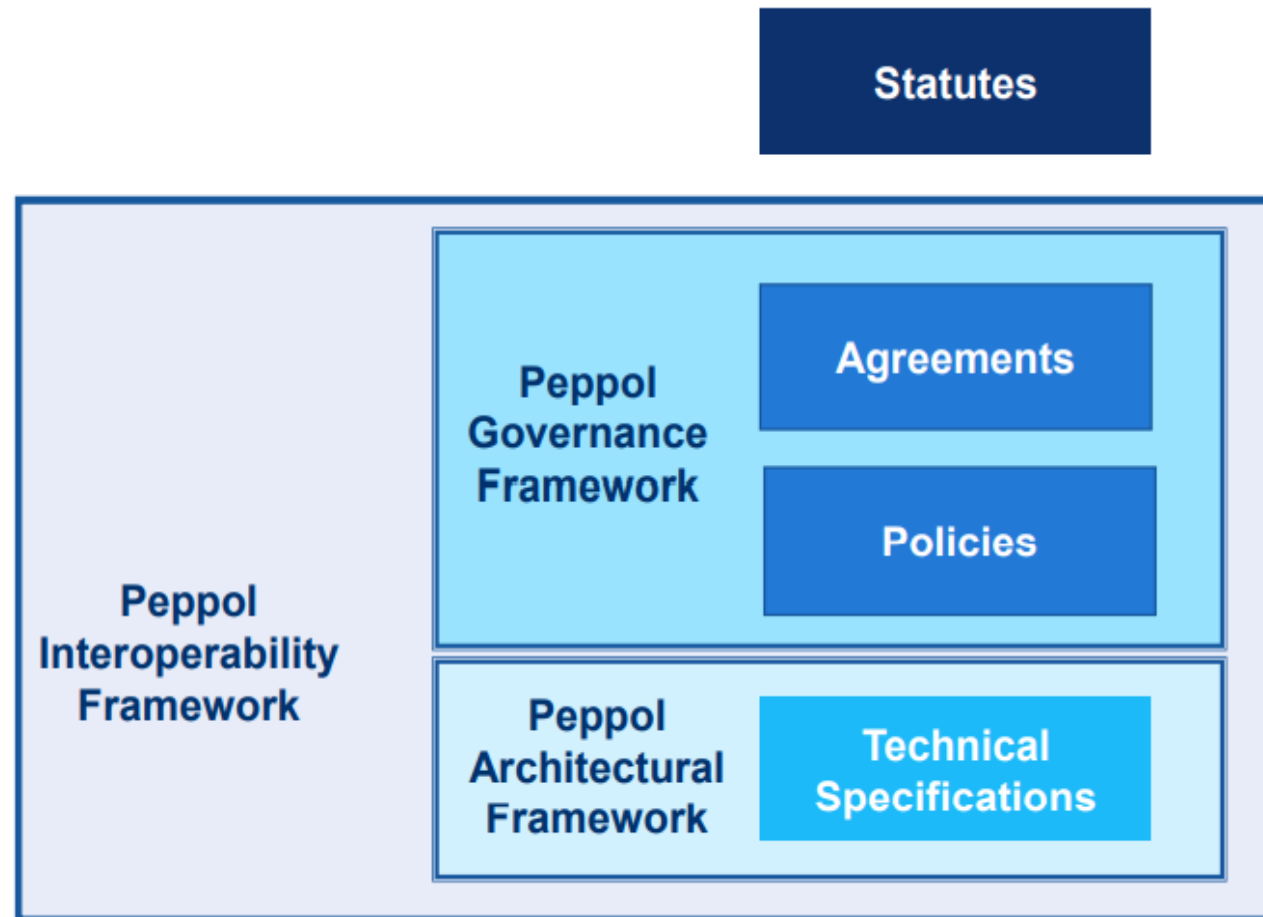
The current agreements, known as “transport infrastructure agreements” (TIA), are:

- Peppol Authority (PA) Agreement (*PEPPOLAuthorityAgreement\_v3\_20120618*)
- Peppol Access Point (AP) Agreement (*PEPPOLAPProviderAgreement\_v3\_20120618*)
- Peppol Service Metadata Publisher (SP) Provider Agreement (*PEPPOLSMPPProviderAgreement\_v3\_20120618*)

The updated and amended agreements consist of the:

- Peppol Authority (PA) Agreement (*To be added when approved*)
- Service Provider (SP) Agreement (*To be added when approved*)

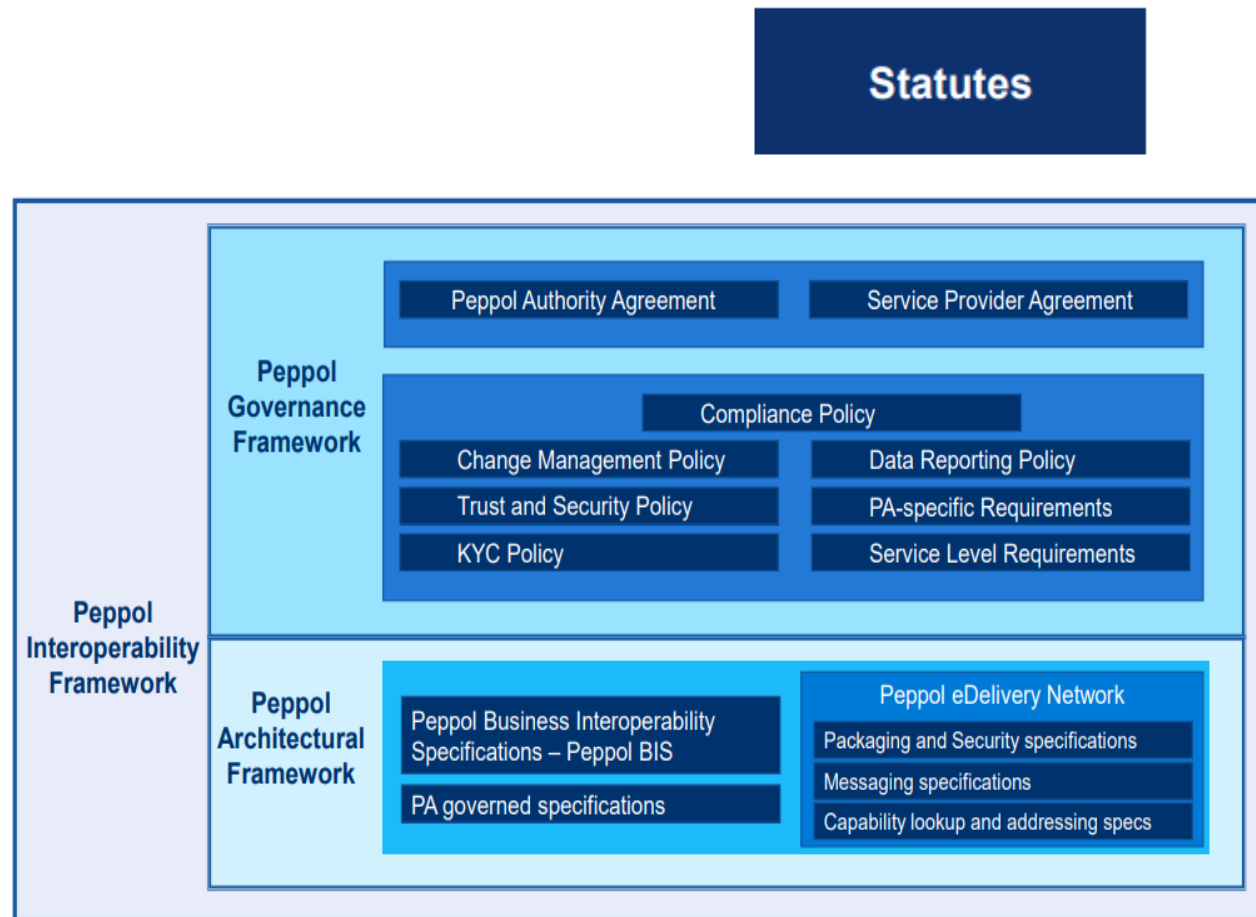
# What do we want to achieve with the new agreements



- ✓ Stability
- ✓ Transparency
- ✓ Uniformity
- ✓ Consistency
- ✓ Adaptability
- ✓ Scalability

Key to the future

# What do we want to achieve with the new agreements

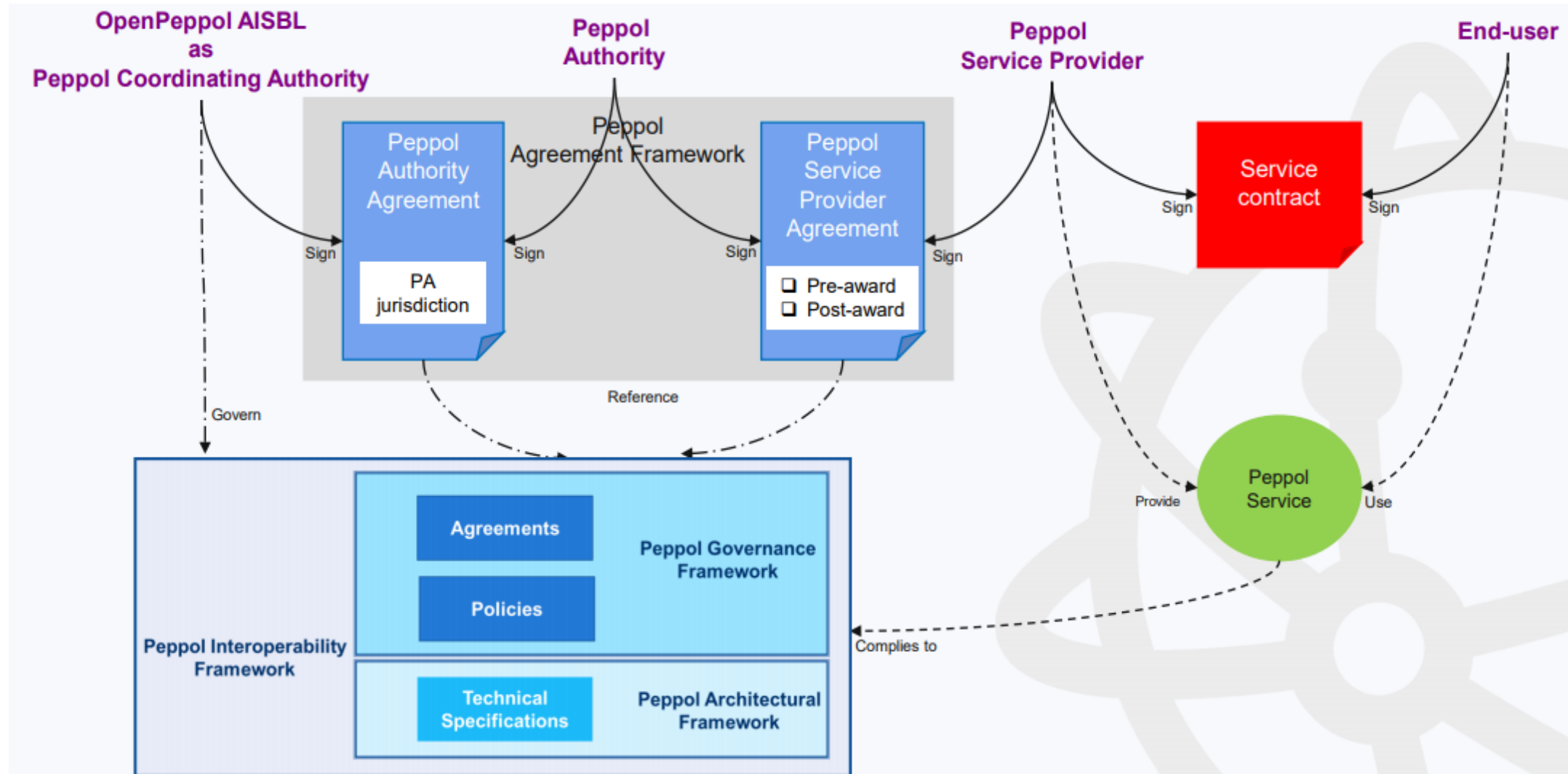


- ✓ Stability
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Key to the future



# Peppol Agreement Framework



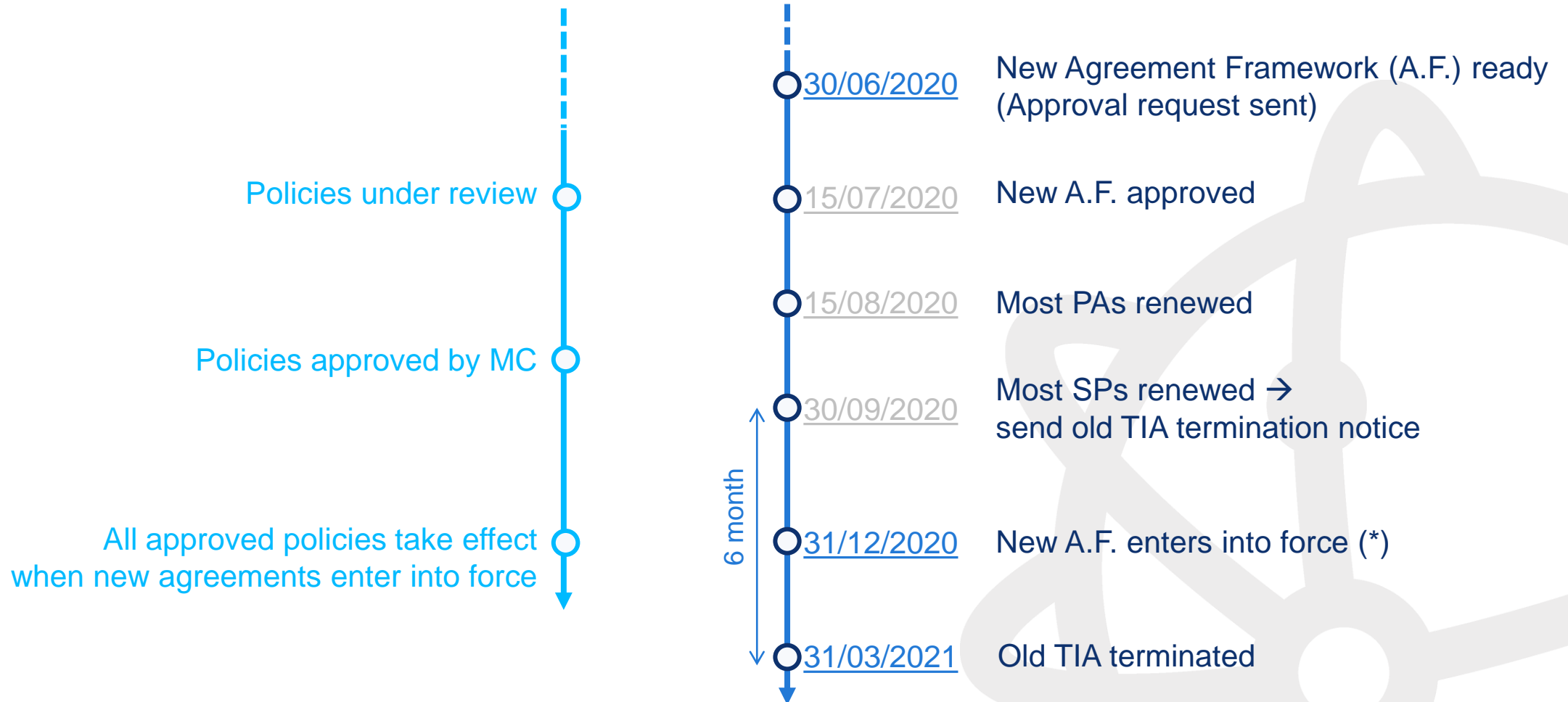
# Layman's Guide

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## Purpose

- The aim of this document is to provide an overview and introduction to the revised Peppol Agreement Framework,
- Briefly describing the impact on the PA's and SP's, and
- Briefly describing the main differences compared to the old Peppol Transport Infrastructure Agreement without going into all of the legal details.

# Timeline



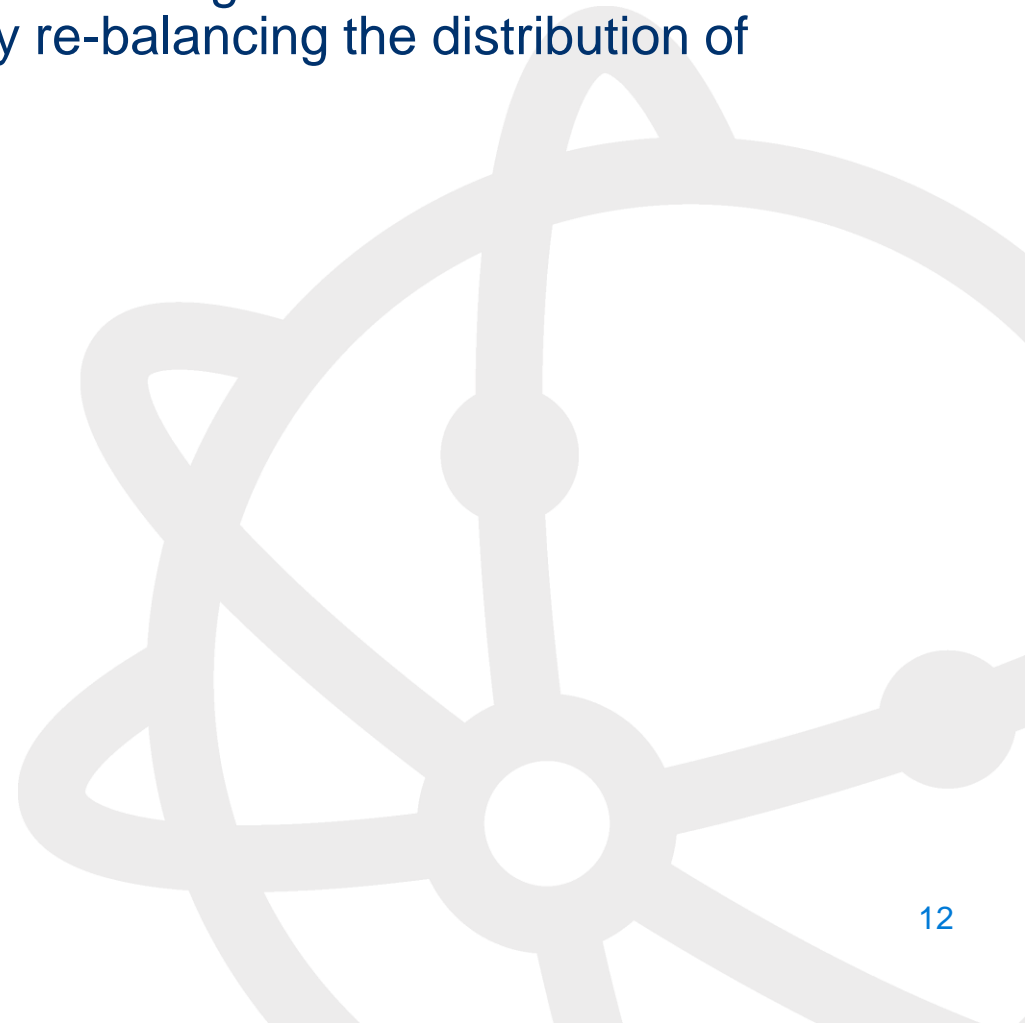
(\*) Tentative possibility under consideration

Dates in gray might change slightly

# Redistribution of SP's

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The Agreement Migration is an ideal moment to also transfer SP agreements to the jurisdiction in which the SPs are legally domiciled, thereby re-balancing the distribution of SPs across PAs.



# Redistribution of SP's

From\To	PCA	AU	BE	DE	DK	IE	IT	NL	NO	NZ	PO	SE	SG	Total
PCA	////		1	7		1	2	2			2	1		-16
AU		////												-0
BE	2		////											-2
DE				////										-0
DK	7				////			1	1	1				-10
IE						////								-0
IT							////							-0
NL				1				////						-1
NO	7			1	1		1	1	////			3		-14
NZ										////				-0
PO											////			-0
SE	4			1	1			1				////		-7
SG	1												////	-1
<b>Total</b>	<b>+21</b>	<b>+0</b>	<b>+1</b>	<b>+10</b>	<b>+2</b>	<b>+1</b>	<b>+3</b>	<b>+5</b>	<b>+1</b>	<b>+1</b>	<b>+2</b>	<b>+4</b>	<b>+0</b>	<b>+/- 51</b>
<b>Net</b>	<b>+5</b>	<b>0</b>	<b>+1</b>	<b>+10</b>	<b>-8</b>	<b>+1</b>	<b>+3</b>	<b>+4</b>	<b>-13</b>	<b>+1</b>	<b>+2</b>	<b>-3</b>	<b>-1</b>	

# FAQs

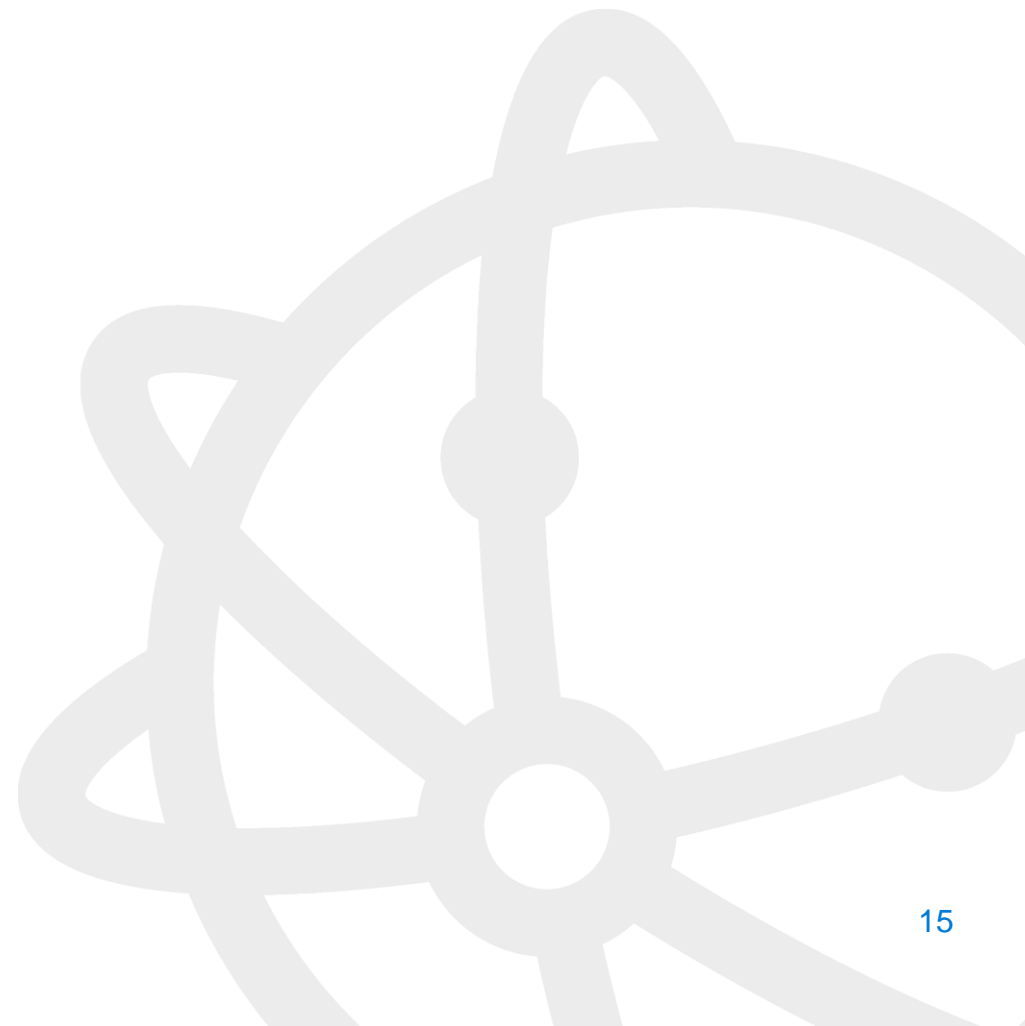
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It is likely that SPs will have questions about the agreement migration. The PAC agreed to adopt a consistent approach to handle these questions, (1°) to work together at determining the suitable answers, and (2°) to avoid that SPs are confused by difference in tone of voice.

- An initial list of FAQs was drafted;
- Additional questions can be submitted via the JIRA Service Desk.

# Questions?

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**Service Provider Survey**



# Background

- Ongoing strategy work for community development priorities
- Interviews among Peppol Authorities
- Decision within MC to commission a survey of Peppol Service Providers, with the objective of:
  - 1) establishing a high-level overview of the Service Provider Community by a measurable segmental analysis;
  - 2) understanding the collective Service Provider perspective of the maturity and penetration of Peppol service areas and message types;
  - 3) identifying a consolidated perspective of development priorities;
- A report will be produced in aggregate form to include the Service Provider survey results, together with the key findings and outputs from the Peppol Authority interviews. A final report will be shared with OpenPeppol members

# Next steps

- The survey work will be led by Steve Graham in the Operating Office.
- Detailise of the survey in conjunction with a small number of Service Providers that can represent the Community.
- The Service Provider Community will nominate 3 representatives by Friday, 10<sup>th</sup> July 2020.
- Candidates:
  - Ken Halpin, Celtrino



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**Invoice Response Message**

# In scope / out of scope of the IMR

## In

- Invoice response based on buyers business rules.
- One directional message only - from buyer to supplier.
- Potentially several response messages for one invoice.
- Response content might cause manual action on supplier side.
- Only push message of the invoice status.
- Project delivery could consider potential follow up projects for the out scoped points.

## Out

- Invoice response on a line level.
- Several statuses in one response message.
- Full automation on supplier side - not all the errors have to be encoded.
- Bi-directional communication – discussion on response.
- Enquiry of the Invoice response message.
- We have agreed standard

# What IMR does and what it does not?

## YES

- IMR is formalised informative message from Buyer to Supplier and is meant to have similar power compared to email or phone call.
- IMR structures the feedback loop from Buyer to Supplier regarding the invoice handling process on Buyer's side.
- IMR is an option for the Buyer to inform Supplier about Buyer's decisions in invoice processing in a structured manner.

## NO

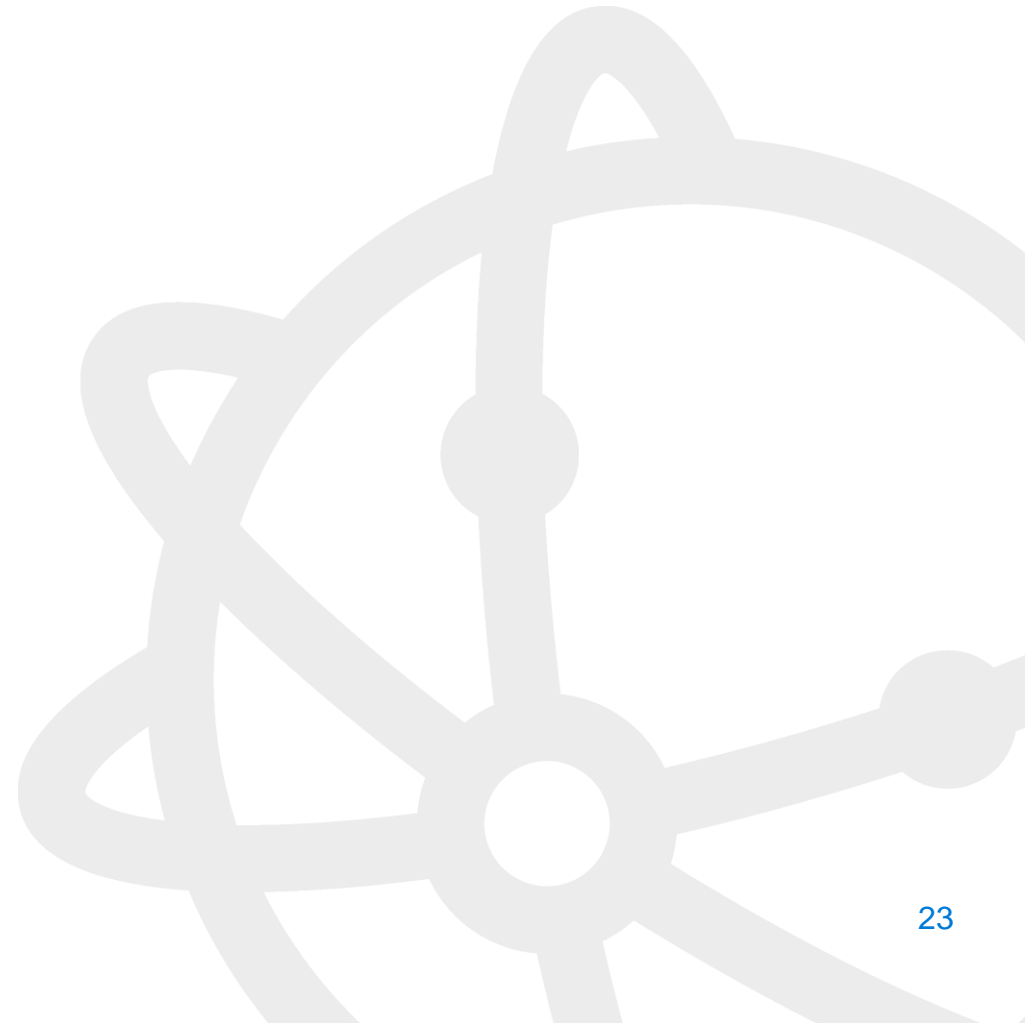
- IMR doesn't prescribe the invoice workflow process for the buyer. Different buyers still have different workflow process for the invoices.
- IMR doesn't change the invoice content.
- IMR doesn't change the commercial responsibilities between Buyer and Supplier.
- IMR (even rejection) doesn't free Buyer from payment obligations in front of Supplier in case the obligation is there by agreement or real business transaction.

# Agreed policy

- Expected Response time 3 days (Receiver shall provide first IMR within 3 working days)
- Minimum set of Statuses to be supported by Buyer is „In Process“, „Rejected“ and „Approved“
- No mandatory usage.
- Supplier shall register the IMR receiving capability in SMP – separate profile
- Buyer’s capability of sending an IMR is not visible in Peppol network
- Once IMR is exchanged, it should be exchanged also in the future
- Usually Exchanging of IMR will be agreed by the business parties separately though if Supplier is capable to perceive anybody can send

# Next steps

- How to cultivate the usage?
- Is it possible to mandate this?



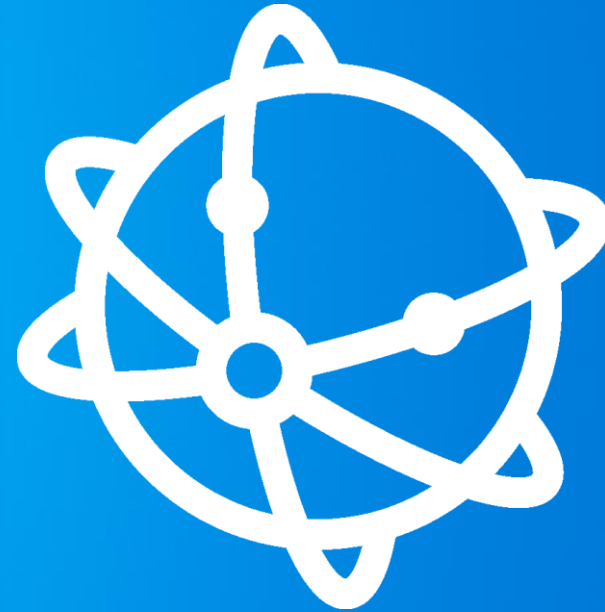


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**Service Provider cooperation  
outside the typical network  
activities**





**THANK YOU!**

MORE  
INFORMATION

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