

PERSONAL INFORMATION

Carmine Ruopolo

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Sex MALE | Date of birth 01/03/1974 | Nationality Italian

WORK EXPERIENCE

(01/10/2017 - current)

International Digital Business Development Manager

TESI S.p.A - MILAN (www.tesisquare.com)

- Maintain and increase relations with Authorities (EESPA, PEPPOL, GS1, etc.);
- Achieve new accreditations and certifications for TESI in order to operate in other countries;
- Establish new partnership worldwide for eInvoicing and EDI;
- Knowledge of EU Directives and local laws/regulations applicable to eInvoicing and Legal Digital Archiving;
- Consultancy: from events organization, first client contact, problem definition, proposal writing, data research, analysis, model creation, project management through to presentation of findings / products up to board level;

Professional Skills: B2B, B2G, e-Invoicing, dematerialization process, Business process re-engineering, Workflow and process automation; Organization development; Compliance (Quality, H&S, Italian Decree 231); Change Management (Gap Analysis); Logistic & Supply Chain.

Business or sector

TESI S.p.A. is an IT company operating in international B2B market;

- Provider for Electronic Data Interchange,
- IT consultancy for
 - ✓ B2G and B2B
 - ✓ Digital Transformation
 - ✓ Supply Chain and Transportation Management Processes

(01/07/2017 – 30/09/2017)

IT & Business Processes Manager

Bühler Group – Brescia (www.buhlergroup.com)

- IT suppliers coordination for the implementation of new (and/or evolution on existing one) IT solutions
- Business process re engineering
- Operational Governance Management System Implementation

Business or sector

The company holds globally leading market positions in technologies and methods for processing grain into flour and feed, as well as for the production of pasta and chocolate, in die casting, wet grinding and surface coating

(01/11//2013 – 30/06/2017)

IT Project & solution Manager

HeidelbergCement Group (previously Italcementi Group) – Bergamo (www.heidelbergcement.com)

P2P business program manager for projects concerning the digitization and automation of business processes. For each project I took care of the feasibility study, the business case and the subsequent supplier selection as well as manage all phases of a project, from kickoff to project closure. Moreover I was in charge of implement a communication strategy to support ongoing and regular touch points with suppliers and project teams, as well as cross-functional internal team meetings with Finance, Procurement, etc. In order to ensure the full success of the project, for the most complex ones, I was used to define a change management action plan.

Business or sector

HeidelbergCement is the number 1 producer of aggregates, the number 2 in cement, and number 3 in ready-mixed concrete worldwide. The enlarged Group has activities in around 60 countries with 60,000 employees working at more than 3,000 production sites. HeidelbergCement operates 156 cement plants with an annual cement capacity of 194 million tonnes, more than 1,700 ready-mixed concrete production sites, and over 600 aggregates quarries.

(01/05//2008 – 31/10/2013) **Organizational Development & Business Process Engineer**
Italcementi Group – Bergamo (www.italcementi.it)

As senior process engineer depending hierarchically from of the Organizational Development Group Function Manager, I have dealt with:

- organizational design, process and related risks analysis
- business process reengineering finalized to the:
- optimization and improvement
- impact evaluation due to new IT solutions implementation
- management systems integration (Quality, Environment, Safety)
- implementation of the organization, management and control model pursuant to Italian Degree 231/2001.
- in cooperation with the Internal Audit Department, coordination and monitoring the activities for the implementation of corrective actions resulting by the audit reports and its Follow Up.

Business or sector

Italcementi was one of the most important producer of aggregates, cement and ready-mixed concrete worldwide. The enlarged Group had activities in around 22 countries with 15,000 employees.

EDUCATION AND TRAINING

(1993 - 2002) **Management Engineer - Economical and organizational course**

University: Engineering management degree – Napoli – Vote 110 with Honours